**Table of Contents** 

Consolidated Financial Statements
As of and for the Years Ended December 31, 2017 and 2016

- 23 Independent Auditor's Report
- 24 Consolidated Balance Sheets
  Consolidated Statements of Income (Loss)
- 25 Consolidated Statements of Comprehensive Income (Loss) Consolidated Statements of Members' Equity Consolidated Statements of Cash Flows
- **26** Notes to Consolidated Financial Statements

# **Independent Auditor's Report**

Board of Directors and Members FCCI Mutual Insurance Holding Company and Subsidiaries Sarasota, Florida

We have audited the accompanying consolidated balance sheets of FCCI Mutual Insurance Holding Company and subsidiaries (the Company) as of December 31, 2017 and 2016, and the related consolidated statements of income, comprehensive income, members' equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

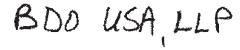
Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of FCCI Mutual Insurance Holding Company and subsidiaries as of December 31, 2017 and 2016, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.



March 30, 2018 Atlanta, Georgia

BDO USA, LLP, a Delaware limited liability partnership, is the U.S. member of BDO International Limited, a UK company limited by guarantee, and forms part of the international BDO network of independent member firms BDO is the brand name for the BDO network and for each of the BDO Member Firms.

# FCCI Mutual Insurance Holding Company and Subsidiaries Consolidated Balance Sheets as of December 31, (in thousands)

	2017		2016	
Assets				
Investments:				
Securities available for sale, at fair value				
Fixed maturity securities (amortized cost of \$1,456,040 at 2017 and \$1,335,786 at 2016)	\$	1,484,260	1,354,075	
Common stocks (cost of \$287,291 at 2017 and \$237,849 at 2016)		316,767	255,552	
Other invested assets, at amortized cost		4,932	5,759	
Total investments		1,805,959	1,615,386	
Cash and cash equivalents		17,136	32,483	
Accrued investment income		11,611	10,318	
Amounts due from policyholders, net		321,324	299,150	
Reinsurance recoverable and prepaid reinsurance premium		74,394	79,714	
Amounts due from Florida Special Disability Trust Fund		2,207	3,372	
Deferred policy acquisition costs		53,660	47,043	
Land, building and equipment, net		44,304	43,201	
Income tax receivable		-	28,365	
Deferred income taxes, net		6,003	16,873	
Goodwill		24,151	24,151	
Other assets		13,111	14,967	
Total assets	\$	2,373,860	2,215,023	
Liabilities and Members' Equity				
Liabilities:				
Loss and loss adjustment expenses	\$	997,988	924,487	
Unearned premiums		351,873	331,005	
Accrued expenses and other liabilities		118,894	103,821	
Accrued policyholder dividends		9,102	8,295	
Premiums refundable and loss fund deposits		2,240	2,627	
Income tax payable		3,348	-	
Debt		131,750	131,750	
Total liabilities		1,615,195	1,501,985	
Commitments and Contingencies (Note 15)				
Members' Equity:				
Accumulated earnings		721,934	690,544	
Accumulated other comprehensive income		36,731	22,494	
Total members' equity		758,665	713,038	
Total liabilities and members' equity	\$	2,373,860	2,215,023	

# Consolidated Statements of Income (Loss) for the Years Ended December 31, (in thousands)

		2017	2016
Revenues			
Net premiums earned	\$	770,916	745,080
Net investment income		45,133	43,342
Net realized gain		16,961	191
Service fees and other income		2,773	2,800
Total revenues		835,783	791,413
Expenses			
Losses and loss adjustment expenses incurred		528,189	598,812
Policy acquisition expenses		136,709	122,595
General, administrative and other expenses		112,374	98,464
Policyholder dividends		8,955	9,757
Total expenses		786,227	829,628
Income (loss) before income taxes		49,556	(38,215)
Income tax expense (benefit)		18,166	(25,527)
Net income (loss) attributable to members	\$	31,390	(12,688)
	See a	ccompanying notes to consoli	dated financial statements

# **FCCI Mutual Insurance Holding Company and Subsidiaries**

# Consolidated Statements of Comprehensive Income (Loss) for the Years Ended December 31, (in thousands)

		2017	2016
Net income (loss) attributable to members	\$	31,390	(12,688)
Other comprehensive income, net of taxes:			
Increase in unrealized gains on investments, net of taxes of \$13,827 and \$4,455		24,838	7,424
Reclassification adjustments for realized gains in net income, net of taxes of \$6,360 and \$71		(10,601)	(120)
		14,237	7,304
Total comprehensive income (loss)	\$	45,627	(5,384)
Saary	companying	notes to consolidated	financial statements

# Consolidated Statements of Members' Equity for the Years Ended December 31, (in thousands)

		ımulated ırnings	Accumulated Other Comprehensive Income	Total Members' Equity	
December 31, 2015	\$	703,232	15,190	718,422	
Comprehensive income:					
Net loss		(12,688)	-	(12,688)	
Change in unrealized gains on available-for-sale securities net of taxes		-	7,304	7,304	
December 31, 2016		690,544	22,494	713,038	
Comprehensive income:					
Net income		31,390	-	31,390	
Change in unrealized gains on available-for-sale securities net of taxes		-	14,237	14,237	
December 31, 2017	\$	721,934	36,731	758,665	
		See acco	mpanying notes to consolidat	ted financial statements.	

2017

2016

# Consolidated Statements of Cash Flows for the Years Ended December 31, (in thousands)

Cash flow from operating activities:

Net income (loss)	\$ 31,390	(12,688)
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization expense	4,839	5,189
Deferred tax expense (benefit)	3,404	(771)
Net realized losses on equipment sold and retired	119	5
Net realized gains on investments	(16,956)	(191)
Net amortization of investments	9,410	8,952
Changes in assets and liabilities:		
Decrease (increase) in:		
Accrued investment income	(1,293)	337
Amounts due from policyholders	(22,174)	(10,221)
Reinsurance recoverables and prepaid reinsurance premium	5,320	(2,262)
Amounts due from Florida Special Disability Trust Fund	1,165	(975)
Deferred policy acquisition costs	(6,617)	(653)
Other assets	(1,808)	(1,149)
Income tax recoverable	-	(34,301)
Increase (decrease) in:		
Loss and loss adjustment expenses	73,501	137,227
Unearned premiums	20,868	5,808
Accrued expenses and other liabilities	11,448	(5,778)
Accrued policyholder dividends	807	2,127
Premiums refundable and loss fund deposits	(387)	(249)
Income tax payable	31,713	-
Net cash provided by operating activities	148,365	90,407
Cash flow from investing activities:	 	
Sales and maturities of investments	387,851	391,725
Purchases of investments	(545,502)	(470,334)
Proceeds from sales of property and equipment	368	248
Purchases of property and equipment	(6,429)	(5,249)
Net cash used in investing activities	 (163,712)	(83,610)

Consolidated Statements of Cash Flows for the Years Ended December 31, (in thousands)

		2017	2016
Cash flow from financing activities:			
Proceeds from credit facility	\$	264,000	288,000
Principal payments on credit facility		(264,000)	(288,000)
Net cash provided by financing activities		-	-
Net (decrease) increase in cash and cash equivalents		(15,347)	6,797
Cash and cash equivalents, beginning of year		32,483	25,686
Cash and cash equivalents, end of year	\$	17,136	32,483
Cash paid during the year for:			
Interest	\$	2,917	2,776
Income taxes (received)/paid	\$	(17,505)	8,891
	See acco	mpanying notes to consoli	dated financial statements

### Notes to Consolidated Financial Statements (in thousands)

### 1. Nature of Operations

FCCI Mutual Insurance Holding Company and subsidiaries (the Company) was created on August 27, 1998 when the policyholders of FCCI Mutual Insurance Company voted to reorganize into a mutual holding company. The Company is engaged in the commercial property and casualty insurance business. In connection with the reorganization, FCCI Group, Inc. was formed as an intermediate holding company for the purpose of holding investments in insurance operations. FCCI Mutual Insurance Company became FCCI Insurance Company, a stock insurance company by issuing 5 million shares of common stock to FCCI Group, Inc. No cash or other consideration was paid in connection with the reorganization.

### 2. Summary of Significant Accounting Policies

### Basis of Presentation

The accompanying consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America. The significant accounting policies followed by the Company are summarized below.

### **Principles of Consolidation**

The consolidated financial statements include the accounts, after intercompany eliminations, of the Company as summarized below:

FCCI Group, Inc. (FGI)
FCCI Services, Inc. (FSI)
FCCI Agency, Inc. (FAI)
FCCI Insurance Company (FCCI)
FCCI Insurance Group, Inc. (FIG)
Monroe Guaranty Insurance Company (MGI)
National Trust Insurance Company (NTI)
FCCI Commercial Insurance Company (FCIC)
FCCI Advantage Insurance Company (FAIC)
Brierfield Insurance Company (BIC)
FCCI Tax Credit, LLC (FTC)

All of the above are wholly owned subsidiaries.

### Cash and Cash Equivalents

Cash equivalents consist of short-term, highly liquid investments that are readily convertible to known amounts of cash. Only investments with original maturities of three months or less qualify as cash equivalents.

### Investments

The Company purchases equity and fixed maturity securities with the intent, expectation, and capability to hold them indefinitely or until maturity. However, since securities may be sold prior to maturity they are classified as available-for-sale and are reported at fair value, with net unrealized gains and losses, net of deferred income tax, reported as accumulated other comprehensive income. Fair values are based on quoted market prices from independent pricing services when available or broker pricing if the security class lacks liquidity. A decline in fair value of any security below cost that is deemed to be other-than-temporary results in a charge to income. All holdings are continuously monitored to assess future prospects for individual securities as part of the Company's portfolio management, including the identification of other-than-temporary decline in fair values.

All securities in an unrealized loss position as of the reporting date are evaluated for other-than-temporary impairment. The Company does not define an arbitrary finite period as temporary. Rather, the Company believes the time frame should be related more closely to reasonable levels of liquidity in bond markets and the business cycle for equity holdings. In addition to issuer specific discrete credit events, management identifies fixed maturity securities as candidates for potential other-than-temporary impairment if they have been in an unrealized loss position for thirteen consecutive months and the fair values are at least 20% below book value as of the balance sheet date. These securities are evaluated by management utilizing data and information from the Company's external investment consultants and investment manager to determine if the unrealized loss position is due to credit issues rather than market volatility, in which case an other-than-temporary impairment loss will be recognized in the income statement. This evaluation includes an analysis of expected future cash flows and projections of the probability and severity of defaults. In addition, if events indicate that the Company will not hold securities until the fair value recovers from an unrealized loss position, the Company will recognize an other-than-temporary impairment in the consolidated statement of income.

## **FCCI Mutual Insurance Holding Company and Subsidiaries**

### Notes to Consolidated Financial Statements (in thousands)

Equity securities are evaluated for other-than-temporary impairment using the following procedures:

- 1. Single issuer equity securities (not mutual funds) whose fair value is adversely affected by a precipitating event that is of an extended duration (e.g., bankruptcy, major court action, and serious product liability exposure) will be immediately considered for other-than-temporary impairment treatment.
- 2. On at least a quarterly basis, mutual funds or single issuer equity securities that have been in an unrealized loss position for thirteen consecutive months and whose fair values have declined by more than one standard deviation (based on historical performance for the associated equity sector) will be considered for other-than-temporary impairment treatment.
- 3. Single issuer equity securities and mutual funds identified above for consideration for other-than-temporary impairment treatment are evaluated by management utilizing data and information from the Company's external investment consultants and investment manager to determine whether the full recovery of cost is expected in the near term.

Realized gains and losses on the sales of securities are recognized based on the specific identification method, except for mutual fund equities which are based on the weighted average cost method. Premiums and discounts on securities are amortized using the effective interest method over their contractual lives or expected average lives for loan-backed securities. Interest rate adjustments associated with changes in projected cash flows on mortgage and asset-backed securities are accounted for using the retrospective method.

### **Deferred Policy Acquisition Costs**

Costs that are directly associated with the successful acquisition of insurance policies such as commissions and premium taxes are deferred and amortized as the related premiums are earned. Indirect costs to acquire insurance policies are recorded as an expense as incurred. The Company considers anticipated investment income in determining whether a premium deficiency exists.

### Land, Building and Equipment

Land is stated at cost. Buildings and equipment are stated at cost less accumulated depreciation. Depreciation is calculated using the straight-line method over the estimated useful lives of the assets, generally 3-39 years. Improvements, which increase the life of an asset, are capitalized and depreciated over the remaining estimated useful life of the asset.

### Capitalized Software Costs

Capitalized software costs are accounted for in accordance with Accounting Standards Codification (ASC) 350-40, *Internal Use Software*, and are recorded at cost less accumulated amortization. Upon successful testing of the system, amortization is charged to expense over the estimated useful life of the software, generally seven years.

### Foodwill

Goodwill represents the excess of costs over fair value of assets of acquired businesses and is determined to have an indefinite useful life and is not amortized, but instead tested for impairment at least annually in accordance with ASC 350-20, *Goodwill*.

### Impairment of Long-Lived Assets

In accordance with ASC 360, *Property, Plant and Equipment*, long-lived assets, such as property and equipment, and purchased intangibles subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If circumstances require a long-lived asset to be tested for possible impairment, the Company first compares undiscounted future cash flows expected to be generated by an asset to the carrying value of the asset. If the carrying value of the long-lived asset is not recoverable on an undiscounted cash flow basis, an impairment is recognized to the extent that the carrying value exceeds its fair value. Fair value is determined through various valuation techniques under ASC 820, *Fair Value Measurements and Disclosures* (ASC 820), including discounted cash flow models, quoted market values, and third-party independent appraisals, as considered necessary.

### Recognition of Revenue

Premiums are earned on a pro rata basis over the policy term, generally one year. The policy period for contract surety business is determined based on the estimated completion date of the contract. Premiums applicable to the unexpired terms of effective policies are recorded as unearned premiums. Premiums for certain lines of business, such as workers' compensation, are subject to revision based upon final determination of the exposure base, which occurs after the policy period. Retrospectively rated policy premiums are increased or decreased, subject to certain policy limitations, based upon the estimated loss experience of the insured during the policy period and subsequent calendar years. Service fees and commission income are earned pro rata over the term of the contract period or when the services are performed, if applicable. Reinsurance commission income is recognized pro rata over the term of the related insurance contract.

# Loss and Loss Adjustment Expenses

The liability for loss and loss adjustment expenses (LAE) represents the ultimate estimated liability for reported claim costs (including LAE) that have not settled, and an estimate, based on experience, for claims that have been incurred but not yet reported. The liability for loss and LAE is estimated by management based upon actuarial reviews of the Company's historical loss development experience and industry data. The Company does not discount the liability for loss and LAE.

# Policyholder Dividends

At the sole discretion of the Boards of Directors of the insurance companies, and within regulatory guidelines, insureds with participating insurance contracts may be eligible to share in the profitability of the policy in the form of a dividend, based on the insured's individual loss experience. An estimated provision for policyholder dividends is accrued as the related premiums are earned based on historical profitability and published dividend tables. Changes in estimates are recognized in the period determined.

### Reinsurano

Premiums and loss and LAE ceded under reinsurance contracts are reported as a reduction to premiums earned and loss and LAE incurred, respectively. Loss and LAE reserve amounts recoverable from reinsurers are estimated in a manner consistent with the claim liability associated with the reinsurance contract.

Notes to Consolidated Financial Statements (in thousands)

### Florida Special Disability Trust Fund

Amounts due from the Florida Special Disability Trust Fund (SDTF) relate to recoverable amounts for certain claims costs related to injuries that aggravate or accelerate a preexisting injury or physical impairment. The receivable is comprised of three components: amounts paid by the Company which has been submitted to the SDTF pending reimbursement, amounts paid by the Company which have not yet been submitted to the SDTF, and amounts not yet paid by the Company.

### Income Taxes

The Company files a consolidated federal income tax return. Deferred income taxes are recognized for assets and liabilities that have different values for financial statement and tax reporting purposes using enacted federal and state tax rates. A valuation allowance is recorded, as deemed necessary, to reduce a net deferred tax asset to the amount expected to be realized.

The Company's federal income tax return is consolidated with all of the entities noted under *Note 2. Summary of Significant Accounting Policies*, with the exception of FCCI Tax Credit, LLC.

### Concentrations of Business Risks

The Company is inherently subject to various business risks. Following is a description of the most significant risks facing property and casualty insurers:

Catastrophic Loss Risk is the risk of losses due to geographic concentrations of property policies within storm-prone regions and accumulation of lives within a single location. The Company maintains reinsurance coverage to mitigate the risk of catastrophic losses.

Legal/Regulatory Risk is the risk that the legal or regulatory environment in which an insurer operates will change and create additional loss costs or expense not anticipated by the insurer in pricing its products. Regulatory initiatives designed to reduce insurer profits or new legal theories may create costs for the insurer beyond those currently recorded in the consolidated financial statements. As the Company writes a significant amount of insurance business in the state of Florida, these risks might have a more significant effect on the Company than on a more geographically diversified insurance company.

*Credit Risk* is the risk that issuers of securities owned by the Company will default or other parties, including policyholders, reinsurers, and the SDTF that owe the Company money, will not pay. The Company minimizes this risk by adhering to a conservative investment strategy, closely monitoring premiums receivable, and contracting with reinsurance companies that meet certain rating criteria and other qualifications.

Interest Rate Risk is the risk that interest rates will change and cause a decrease in the value of an insurer's investments. To the extent that liabilities come due more quickly than assets mature, an insurer would have to sell assets prior to maturity and potentially recognize a loss in a rising interest rate environment. The Company mitigates this risk by attempting to match the duration of its assets with the duration of its liabilities and by maintaining working lines of credit.

### Use of Estimates

The preparation of consolidated financial statements requires management to make a number of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual amounts could differ from those estimates. Significant estimates include the liability for loss and LAE, amounts recoverable from reinsurers, deferred income tax assets and liabilities, the deferral of policy acquisition costs, amounts due from the Florida SDTF, accrued policyholder dividends, guaranty fund assessments, final premium audits, allowance for doubtful accounts, and retrospectively rated premiums.

# Going Concern

Based upon its evaluation of relevant conditions and events, management does not have substantial doubt about the Company's ability to continue as a going concern.

# Recently Issued Accounting Standards

In May 2015, the FASB issued ASU No. 2015-09 (Topic 944), *Financial Services - Insurance: Disclosure about Short-Duration Contracts.* The updated accounting guidance requires enhanced disclosures to provide additional information about insurance liabilities for short-duration contracts. The updated guidance is effective for the year ended December 31, 2017. The adoption of this guidance did not have any effect on the Company's results of operations, financial position or liquidity. All required additional disclosures have been added to the liability for Loss and Loss Adjustment Expenses note.

In January 2016, the FASB issued ASU No. 2016-01 (Topic 825-10), Financial Instruments - Overall: Recognition and Measurement of Financial Assets and Financial Liabilities. The updated accounting guidance requires changes to the reporting model for financial instruments. The primary change for the Company is expected to be the requirement for equity investments (except for those accounted for under the equity method of accounting) to be measured at fair value with changes in fair value recognized in net income. The updated guidance is effective for the year ending December 31, 2019 and early adoption is not permitted. The Company is currently evaluating the effect the updated guidance will have on the company's financial statements.

In February 2016, the FASB issued ASU No. 2016-02 (Topic 842), *Leases*. The FASB issued this updated accounting guidance to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. The main difference for the Company is the recognition of lease assets and lease liabilities for leases classified as operating leases. The updated guidance is effective for the year ending December 31, 2020 and early adoption is permitted. The Company is currently evaluating the effect the updated guidance will have on the Company's financial statements and related disclosures.

In June 2016, the FASB issued ASU No. 2016-13 (Topic 326), Financial Instruments - Credit Losses: Measurement of Credit Losses on Financial Instruments. The updated guidance applies a new credit loss model requiring entities to estimate credit losses expected over the life of an exposure or pool of exposures. The expected credit losses and subsequent adjustments will be recorded through an allowance account that is deducted from the amortized cost basis of the financial asset. This update amends the current other-than-temporary impairment model for available-for-sale securities by requiring recognition of impairments related to credit losses through an allowance account and limits the amount of credit loss to the difference between a security's amortized cost basis and its fair value. The length of time a security has been in an unrealized position will no longer impact the determination of whether a credit loss exists. This update is effective for the year ending December 31, 2021 and early adoption is permitted for the year ending December 31, 2019. The Company is currently evaluating the impact that this standard will have on its consolidated financial statements and disclosures.

In January 2017, the FASB issued ASU No. 2017-04 (Topic 350), *Intangibles - Goodwill and Other: Simplifying the Test for Goodwill Impairment*. The updated guidance eliminates the requirement to calculate the implied fair value of goodwill (i.e., Step 2 of the current goodwill impairment test) to measure a goodwill impairment charge. Instead, entities will record an impairment charge by comparing a reporting unit's fair value with its carrying amount and recognizing an impairment charge for the excess of the carrying amount over estimated fair value (i.e., Step 1 of current guidance). The updated guidance is effective for fiscal year ending December 31, 2022 and early adoption is permitted for the year ended December 31, 2017. The Company does not believe the adoption of this update will have an impact on the future financial statements and related disclosures.

## **FCCI Mutual Insurance Holding Company and Subsidiaries**

### Notes to Consolidated Financial Statements (in thousands)

In February 2018, the FASB issued ASU No. 2018-02 (Topic 220), *Income Statement - Reporting Comprehensive Income*. The updated guidance gives the Company the option to reclassify stranded tax effects in accumulated other comprehensive income (AOCI) resulting from the Tax Cuts and Jobs Act of 2017 from AOCI to accumulated earnings. Current guidance requires the effect of a change in tax laws or rates on deferred tax balances to be reported in income from continuing operation in the accounting period of enactment, even if the related income tax effects were originally charged directly to AOCI. The updated guidance is effective for fiscal year ending December 31, 2018 and early adoption is permitted. The Company expects to adopt the updated guidance during 2018. The adoption of this guidance will not affect the Company's results of operations, financial position or liquidity.

### Subsequent Events

The Company has evaluated events subsequent to December 31, 2017, and through the financial statements issuance date of March 30, 2018. The following events occurring subsequent to the balance sheet date merited recognition or disclosure in these statements.

On January 19, 2018, the Company's line of credit from Northern Trust Bank of Florida, N.A., in the amount of \$20,000 expired and was not renewed.

### 3. Investments

The amortized cost and fair value of available for sale securities as of December 31 are as follows:

2017	A	mortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
US Treasury and US government agencies and corporations	\$	56,085	125	(346)	55,864
State and political subdivisions		586,425	24,965	(618)	610,772
Mortgage-backed and asset-backed securities		429,535	1,969	(3,853)	427,651
Corporate bonds		308,147	6,405	(1,010)	313,542
Foreign government and foreign corporate bonds		75,848	979	(396)	76,431
Total fixed maturity securities		1,456,040	34,443	(6,223)	1,484,260
Common stock		287,291	29,476	-	316,767
Total available-for-sale securities	\$	1,743,331	63,919	(6,223)	1,801,027

2016	<b>A</b> 1	mortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
US Treasury and US government agencies and corporations	\$	62,874	305	(271)	62,908
State and political subdivisions		494,457	18,439	(3,383)	509,513
Mortgage-backed and asset-backed securities		461,234	2,200	(4,604)	458,830
Corporate bonds		237,244	5,971	(842)	242,373
Foreign government and foreign corporate bonds		79,977	1,175	(701)	80,451
Total fixed maturity securities		1,335,786	28,090	(9,801)	1,354,075
Common stock		237,849	21,299	(3,596)	255,552
Total available-for-sale securities	\$	1,573,635	49,389	(13,397)	1,609,627

The amortized cost and fair value of fixed maturity securities as of December 31, 2017 by contractual maturities are as follows:

	Amortized Cost <sup>(1)</sup>		
Due in one year or less	\$	102,928	102,952
Due after one year through five years		445,481	447,737
Due after five years through ten years		456,784	463,240
Due after ten years		450,847	470,331
Total fixed maturities	\$	1,456,040	1,484,260

<sup>(1)</sup> Includes principal paydowns on mortgage and asset-backed securities using estimated maturities.

Mortgage and asset-backed securities are classified in the maturity distribution based upon the average life of their projected cash flows. Projected cash flows are generated on a security level basis using a variety of date sources and systems to gather prepayment, default and loss severity assumptions which are then applied using a deterministic approach for asset-backed securities (ABS) and commercial mortgage-backed securities (CMB) or using a probabilistic behavioral model for residential mortgage-backed securities (RMBS). The Company also uses a six-month average actual cumulative prepayment rate (CPR), cumulative default rate (CDR), and severity in determining projected cash flows for the life of each bond. CPR, CDR, and severity information is obtained from various data providers including Bloomberg, Intex, Polypaths, and the AFT Prepayment and Credit Model when available. When actual severity cannot be obtained or calculated from these sources, the Company uses assumptions based on market research. Actual maturities and projected cash flows may differ from contractual maturities because borrowers may have the right to call or prepay obligations without call or prepayment penalties.

29

### Notes to Consolidated Financial Statements (in thousands)

Gross unrealized losses on investment securities and the fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position as of December 31, are as follows:

Less Than 12 Months 12 Months or More		Total				
		Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value
\$	1,037	150,015	1,333	89,340	2,370	239,355
	743	108,880	3,110	118,670	3,853	227,550
\$	1,780	258,895	4,443	208,010	6,223	466,905
L	Less Than 12 Months		12 Months or More		Total	
		Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value
\$	4,213	202,602	984	11,093	5,197	213,695
	1,009	23,806	2,587	326	3,596	24,132
	3,913	221,176	691	19,677	4,604	240,853
\$	9,135	447,584	4,262	31,096	13,397	478,680
	\$ Lo	### Losses  \$ 1,037	Unrealized Losses         Fair Value           \$ 1,037         150,015           743         108,880           \$ 1,780         258,895           Less Than 12 Months           Unrealized Losses         Fair Value           \$ 4,213         202,602           1,009         23,806           3,913         221,176	Unrealized Losses         Fair Value         Unrealized Losses           \$ 1,037         150,015         1,333           743         108,880         3,110           \$ 1,780         258,895         4,443           Less Than 12 Months         12 Months           Unrealized Losses         Fair Value         Unrealized Losses           \$ 4,213         202,602         984           1,009         23,806         2,587           3,913         221,176         691	Unrealized Losses         Fair Value         Unrealized Losses         Fair Value           \$ 1,037         150,015         1,333         89,340           743         108,880         3,110         118,670           \$ 1,780         258,895         4,443         208,010           Less Than 12 Months           Unrealized Losses         Fair Value         Unrealized Losses         Fair Value           \$ 4,213         202,602         984         11,093           1,009         23,806         2,587         326           3,913         221,176         691         19,677	Unrealized Losses         Fair Value         Unrealized Losses         Fair Value         Unrealized Losses           \$ 1,037         150,015         1,333         89,340         2,370           743         108,880         3,110         118,670         3,853           \$ 1,780         258,895         4,443         208,010         6,223           Less Than 12 Months         12 Months or More         Tot           Unrealized Losses         Value         Fair Losses         Unrealized Losses           \$ 4,213         202,602         984         11,093         5,197           1,009         23,806         2,587         326         3,596           3,913         221,176         691         19,677         4,604

The Company's other-than-temporary impairment assessment includes reviewing the extent and duration of declines in fair values of investments, the seniority and duration for the securities, historical and projected company financial performance, company specific news and other developments, the outlook for industry sectors, credit ratings and macro-economic changes, including government policy initiatives. The largest single unrealized loss at December 31, 2017 was \$382, representing a 3.8% decline, on a mortgage-backed security.

During 2017 and 2016, the Company recognized \$291 and \$551 of other-than-temporary impairment losses due to issuer-specific credit and quality events, consistent with management's criteria for recognizing other-than-temporary declines in fair value. The security impaired during 2017 was sold during 2017. Of the two securities impaired during 2016, one was sold during third quarter 2016 and the other security was still held by the Company at December 31, 2017.

For fixed maturity securities, other than the security still held at December 31, 2017 for which other-than-temporary impairment was recognized, the Company currently does not believe it is probable that it will be unable to collect all amounts due according to the contractual terms of the investments. Because management has the ability and intent to hold these investments until a recovery of fair value, which may be maturity, management does not consider these securities to be other-than-temporarily impaired at December 31, 2017. For equity securities, the Company evaluates the near-term prospects of the issuers in relation to the severity and duration of the impairment. Based on those evaluations and the Company's ability and intent to hold these investments until recovery of cost in the near term, the Company does not consider these investments to be other-than-temporarily impaired at December 31, 2017. Management bases this conclusion on its current understanding, which includes the opinions of their outside investment consultants and outside investment manager, of the issuers of these securities, as described above.

It is possible that the Company could recognize other-than-temporary impairment losses on some securities owned at December 31, 2017 if future events, information and the passage of time cause the Company to determine that a decline in value is other-than-temporary.

Net investment income is summarized as follows for the years ended December 31:

	2017	2016	
Bonds	\$ 40,435	38,382	
Equity securities	10,414	9,128	
Other invested assets	62	-	
Cash, cash equivalents and short-term investments	352	109	
Gross investment income	 51,263	47,619	
Investment expenses	(6,130)	(4,277)	
Net investment income	\$ 45,133	43,342	

Proceeds from sales or maturities of fixed maturity securities during 2017 and 2016 were \$331,326 and \$310,336, respectively. Proceeds from sales of equity securities during 2017 and 2016 were \$56,525 and \$81,389, respectively.

Net realized gains on investments sold or impaired were comprised of the following for the years ended December 31:

	:	2017	2	2016
Fixed maturity securities:				
Gross gains	\$	1,242	\$	2,792
Gross losses		(841)		(1,040)
Equity securities:				
Gross gains		17,416		9,922
Gross losses		(396)		(3,733)
Other invested assets:				
Gross losses		(174)		(7,199)
Cash, cash equivalents and short-term investments:				
Gross gains		5		-
OTTI charges incurred on fixed maturity securities(1)		(291)		(551)
Total realized investments gain	\$	16,961	\$	191
(1) \$460 of the OTTI shares in 2016 related to one converte the Common held in its inve	atmosph montfolio as of Documb on 21, 20	017		

### (1) \$469 of the OTTI charges in 2016 related to one security the Company held in its investment portfolio as of December 31, 2017

# **FCCI Mutual Insurance Holding Company and Subsidiaries**

### Notes to Consolidated Financial Statements (in thousands)

The Company recorded \$291 and \$551 impairment write-downs during 2017 and 2016, respectively. During 2017, one security incurred an OTTI charge of \$291. Subsequently, as a result of a bankruptcy restructuring plan, the Company realized a \$34 gain during the third quarter of 2017. During 2016, one of the securities incurred \$82 of OTTI and was sold during the third quarter of 2016 and realized \$17 in gains from the subsequent sale. The second security incurred \$469 of the OTTI charges in 2016 and the Company still held it in its investment portfolio as of December 31, 2017.

At December 31, 2017 and 2016, bonds, cash, and cash equivalents with fair values of \$17,435 and \$18,177, respectively, were pledged to various state and federal regulatory authorities.

The Company maintains a diversified portfolio and there were no concentrations in any one investment in excess of 12% of members' equity at December 31, 2017 and 2016.

The Company does not engage in direct subprime residential mortgage lending. The Company's exposure to subprime mortgage-related risk is limited to investments within the fixed maturity income investment portfolio, which contains securities collateralized by mortgages that have characteristics of subprime lending. Such characteristics include an interest rate above prime to borrowers who do not qualify for prime rate loans, borrowers with low credit ratings (FICO scores), unconventionally high initial loan-to-value ratios, and borrowers with less than conventional documentation of their income and/or net assets.

The Company minimizes subprime mortgage-related risk exposure by holding securities that carry an aggregate credit rating of B and by monitoring the underlying collateral performance on an ongoing basis.

The following chart summarizes the actual cost, book/adjusted carrying value, and the fair value of subprime mortgage-related risk exposure:

					Ouici-Illaii-
					Temporary
			Book/Adjusted		Impairment
	Actual Cost		Carrying	Fair	Losses Recognized
			Value	Value	to Date
Residential mortgage-backed securities	\$	308	305	305	

### Other Invested Assets

FCCI, MGIC and NTI, entered into an Operating Agreement to form FTC for the purpose of investing in low-income housing property that will provide the Company with low-income housing tax credits in the state of Georgia. This agreement was approved by the Florida Department of Financial Services - Office of Insurance Regulation on November 22, 2010 and the Indiana Department of Insurance on November 12, 2010.

The Company's carrying value of the investment is \$656 and \$954 as of December 31, 2017 and 2016, respectively, including its cost of \$2,392. Amortization was \$298 and \$206 for years ending December 31, 2017 and 2016, respectively. During each year 2017 and 2016, the Company recognized \$650 of state tax credits. The investment is being amortized over ten years from the initial date of acquisition using the proportional amortization method. The Company has two years of remaining unexpired tax credits and has fulfilled its one year holding period requirement as of September 27, 2011. Each low-income property is subject to an annual regulatory review and the properties maintain their qualifying status as of December 31, 2017.

During 2015, FCCI Group, Inc., a company within the FCCI Insurance Group, entered into an Operating agreement with a third party for the purpose of investing in low-income housing property that will provide the Company with federal low-income housing tax credits and other tax benefits from operations.

The Company's carrying value of the investment is \$3,093 and \$3,647 as of December 31, 2017 and 2016, respectively, including its adjusted costs of \$4,665. Amortization was \$554 and \$655 for years ending December 31, 2017 and 2016, respectively. During each year 2017 and 2016, the Company recognized \$523 of federal tax credits. The investment is amortized over twelve years from the initial date of acquisition using the proportion amortization method. The Company has eight years of remaining unexpired federal tax credits. Each low-income property is subject to an annual regulatory review and the properties maintain their qualified status as of December 31, 2017.

During 2016, FCCI Group, Inc., entered into an operating agreement with a third-party for the purpose of investing in solar renewable energy projects that will provide the Company with federal renewable energy or solar tax credits and other tax benefits from operations.

The Company's carrying value of the investment is \$1,183 and \$1,158 as of December 31, 2017 and 2016, respectively, including its costs of \$8,557. An additional capital contribution of \$200 was made in 2017. Impairment of \$174 and \$7,199 was recognized during 2017 and 2016, respectively. During 2016, the Company received \$7,227 of federal renewable energy tax credits. There are no remaining future federal tax credits pending as of December 31, 2017. The Company is scheduled to receive additional tax benefits from operations and cash distributions from the project for the next four years. The investment will be analyzed for impairment on an annual basis. There is a five year compliance period from the place in service date which was December 22, 2016. The project is subject to review and the facilities were developed, constructed and leased in a manner that qualifies for the energy credit under the applicable section of the tax code. The project has maintained its qualified status as of December 31, 2017.

The Company's future capital contributions as of December 31, 2017 are as follows:

30
30
53
113
_

### Fair Value Measurements

The Company has adopted the provisions of ASC 820, which defines fair value as the exit price or the amount that would be (1) received to sell an asset or (2) paid to transfer a liability in an orderly transaction between marketplace participants at the measurement date. When determining an exit price, the Company must, whenever possible, rely upon observable market data.

The ASC 820 exit price notion requires the Company's valuation to also consider what a marketplace participant would pay to buy an asset or receive to assume a liability. Therefore, while the Company can consider pricing data from these outside services, the Company ultimately determines whether the data or inputs used by these outside services are observable or unobservable.

In accordance with ASC 820, the Company has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of the hierarchy, the categorization is based on the lowest level that is significant to the fair value measurement of the instrument.

### Notes to Consolidated Financial Statements (in thousands)

### Level 1 and Level 2 Valuation Techniques

All invested assets of the Company measured at fair value are classified as Level 1 or Level 2. Financial assets that fall within Level 1 and Level 2 are priced according to observable data from identical or similar securities that have traded in the marketplace. Also within Level 2 are securities that are valued by outside pricing services because the inputs used in pricing the securities are market observable. The Company has evaluated the pricing methodology and has determined that the inputs are observable.

### Level 3 Valuation Techniques

Financial assets that fall within Level 3 of the hierarchy are valued based upon unobservable market inputs, normally because they are not actively traded on a public market. The Company includes broker quotes in this category due to the lack of transparency in the process that brokers use to develop such prices and due to the lack of a binding or completed sale or purchase transaction. The Company holds no Level 3 investments.

### Rollforward of Level 3 Items

The Company has no Level 3 assets or liabilities measured at fair value.

### Policy on Transfers into and out of Levels 1, 2 and 3

At the end of each reporting period, the Company evaluates whether or not an event has occurred or circumstances have changed that would cause an instrument to be transferred into or out of Levels 1, 2 and 3. The Company had no transfers into or out of Levels 1, 2 or 3 in the current year.

The following tables represent fair value of fixed maturity and equity securities by hierarchy level as of December 31:

			Quoted Prices in Active Markets for Identical Assets	Significant Observable Inputs	Significant Unobservable Inputs	
2017		Total	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	
US Treasury and US government agencies and corporations	\$	55,864	55,864	-	-	
State and political subdivisions		610,772	-	610,772	-	
Mortgage-backed and asset-backed securities		427,651	-	427,651	-	
Corporate bonds		313,542	-	313,542	-	
Foreign government and foreign corporate bonds		76,431	-	76,431	-	
Total fixed maturity securities		1,484,260	55,864	1,428,396	_	
Common stock <sup>(1)</sup>		309,439	309,439	-	-	
Total investment securities	\$	1,793,699	365,303	1,428,396	-	

(1) The Company holds \$7,328 of other common stock carried at its contractually specified redemption value.

		Quoted Prices in Active Markets for Identical Assets	Significant Observable Inputs	Significant Unobservable Inputs
2016	Total	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs
US Treasury and US government agencies and corporations	\$ 62,908	62,908	-	-
State and political subdivisions	499,513	-	499,513	-
Mortgage-backed and asset-backed securities	468,831	-	468,831	-
Corporate bonds	242,372	-	242,372	-
Foreign government and foreign corporate bonds	80,451	-	80,451	-
Total fixed maturity securities	1,354,075	62,908	1,291,167	-
Common stock(1)	248,330	248,330	-	-
Total investment securities	\$ 1,602,405	311,238	1,291,167	_

(1) The Company holds \$7,222 of other common stock carried at its contractually specified redemption value.

### 4. Amounts Due from Policyholders

Amounts due from policyholders are composed of the following at December 31:

	2017	2016	
Premiums in course of collection	\$ 38,698	41,883	
Premiums deferred not yet due	280,629	258,545	
Premiums due on retrospectively rated policies	4,791	3,755	
Amounts due on deductible policies	1,320	1,243	
Amounts due from policyholders, gross	 325,438	305,426	
Allowance for doubtful accounts	(4,114)	(6,276)	
Amounts due from policyholders, net	\$ 321,324	299,150	

The allowance for doubtful accounts reflects the Company's best estimate of probable losses inherent in our amounts due from policyholders balance determined on the basis of historical experience, specific allowances for known troubled accounts, and other currently available evidence.

## **FCCI Mutual Insurance Holding Company and Subsidiaries**

Notes to Consolidated Financial Statements (in thousands)

### 5. Deferred Policy Acquisition Costs

Deferred policy acquisition costs are summarized as follows as of and for the years ended December 31:

	2017	2016
January 1,	\$ 47,043	\$ 46,390
Capitalized costs	125,325	111,841
Amortized costs	(118,708)	(111,188)
December 31,	\$ 53,660	\$ 47,043

### 6. Land, Building and Equipment

The major components of land, building and equipment as of December 31 are as follows:

	2017				
Land	\$	4,269	\$	4,269	
Building and improvements		50,400		50,234	
Furniture and equipment		17,688		16,105	
Software in use		38,821		37,748	
Software under development		6,468		4,019	
Land, building and equipment, at cost		117,646		112,375	
Accumulated depreciation and amortization		(73,342)		(69,174)	
Land, building and equipment, net	\$	44,304	\$	43,201	

Depreciation and amortization expense for land, building and equipment for the years ended December 31, 2017 and 2016 amounted to \$4,839 and \$5,189, respectively.

### 7. Goodwill and Other Intangible Assets

The balance sheets include goodwill attributable to the Company's purchase of MGI in November 2000. The original amount of goodwill associated with the acquisition was \$18,120. Prior to the adoption of ASC 350, *Intangibles-Goodwill and Other*, in 2002, cumulative amortization of \$1,309 was recorded. In addition, the Company purchased Mississippi Insurance Managers (MIM), a managing general agent, through a wholly owned subsidiary in December 2008. The cost of the MIM acquisition was \$8,000, and the Company recorded an intangible asset associated with the purchase of \$4,949, which is being amortized over ten years and is reported as a component of other assets in the consolidated balance sheets. The purchase contract included a three-year earn-out provision in which the final payout was made in 2011. All amounts paid in connection with this earn-out provision were recorded as an increase to goodwill.

As of December 31, 2017, the Company tested the underlying goodwill and intangible assets for recoverability, and the test indicated that the fair values exceeded the carrying values of the assets.

The following table details goodwill and intangible assets as of December 31:

		20	17	2016			
	Goodwill		Other Intangibles(1)	G	oodwill	Other Intangibles <sup>(1)</sup>	
Monroe Guaranty Insurance Company	\$	18,120		\$	18,120		
Mississippi Insurance Managers, Inc.		7,340	4,949		7,340	4,949	
Goodwill and other intangible assets, gross	-	25,460	4,949		25,460	4,949	
Accumulated amortization(2)		(1,309)	(4,455)		(1,309)	(3,960)	
Goodwill and other intangible assets, net	\$ 24,151		494	\$ 24,151		989	

<sup>(1)</sup> Reported as a component of other assets

Intangible amortization expense was \$495 for each of the years ended December 31, 2017 and 2016.

# 8. Liability for Loss and LAE

The Company establishes a liability for loss and LAE that estimates the future payments of reported and unreported claims for losses and the related loss expenses with respect to insured events that have occurred. Liability for loss and LAE are estimates of the unpaid portion of losses that have occurred, including incurred but not reported (IBNR) losses, as a result the process of establishing this liability is subject to uncertainties that are normal, recurring, and inherent in the property and casualty business. The process requires reliance upon estimates based on available data that reflects past experience, current trends, and other information and the exercise of informed judgment. Changes in the Company's estimate of this liability may be required as information develops that varies from experience, provides additional data, or, in some cases, augments data previously not considered sufficient for use in determining reserves. The effect of these changes, net of reinsurance, is charged (unfavorable development) or credited (favorable development) to income for the periods in which they are determined.

In management's judgment, information currently available has been appropriately considered in estimating the Company's liability for losses and LAE. However, future changes in estimates of the Company's liability for insured events may materially affect results positively or adversely in future periods although such effects cannot be reasonably estimated.

<sup>(2)</sup> Goodwill amortization recorded in 2001 prior to SFAS 142, Goodwill and Other Intangible Assets, now ASC 350-20, Goodwill

### Notes to Consolidated Financial Statements (in thousands)

Activity for the years ended December 31 in the liability for loss and LAE is summarized in the table below:

	2017	2016	
January 1, gross	\$ 924,487	787,260	
Less:			
Reinsurance recoverable, unpaid losses	66,098	65,380	
Florida Special Disability Trust Fund recoverable (Note 9)	3,372	2,397	
Salvage and subrogation recoverables	8,925	8,207	
Retroactive reinsurance reserves assumed	1,502	1,557	
Liability for loss and LAE on deductible policies	1,243	1,101	
January 1, net	843,347	708,618	
Incurred related to:			
Current year	556,206	573,148	
Prior years	(28,017)	25,664	
	528,189	598,812	
Paid related to:			
Current year	189,983	182,901	
Prior years	265,964	281,182	
	455,947	464,083	
December 31, net	915,589	843,347	
Plus:			
Reinsurance recoverable, unpaid losses	69,191	66,098	
Florida Special Disability Trust Fund recoverable (Note 9)	2,207	3,372	
Salvage and subrogation recoverables	7,547	8,925	
Retroactive reinsurance reserves assumed	2,134	1,502	
Liability for loss and LAE on deductible policies	1,320	1,243	
December 31, gross	\$ 997,988	924,487	

Incurred loss and LAE represents the sum of paid losses and changes in the liability for loss and LAE in the calendar year. The liability for loss and LAE developed favorably in 2017 by \$28,017 due to better than anticipated experience on prior accident years. The liability for loss and LAE developed unfavorably in 2016 by \$25,664, due to increases in expected payments as a result of worse than anticipated experience on prior accident years.

The liability for loss and LAE are calculated by line of business and accident year and are established net of salvage, subrogation, and second injury funds

Many factors affect the ultimate cost of claims, such factors include, but are not limited to, inflation, changes in laws and regulations, litigation and jury awards, changes in claimants' medical conditions and changes in medical technologies and procedures. There is inherent uncertainty in the estimate since many claims will not be settled for several years.

The Company regularly updates its loss and LAE liability estimates as new information becomes available and as events unfold that may affect the resolution of unsettled claims. Changes to the liability for losses and LAE are reflected in the results of operations in the period the estimates are changed. The Company uses generally accepted actuarial models to determine estimates of ultimate liabilities.

The tables that follow present, by accident year, cumulative incurred losses and allocated loss adjustment expenses on a historical basis. The information is presented, net of reinsurance and excludes unallocated loss adjustment expenses. Also provided are the historical average annual percentage payout of incurred losses by age, net of reinsurance, as supplementary information. Although the claim for which liabilities are established may not be paid for several years, the Company does not discount loss and LAE liabilities in its financial statements for the time value of money in accordance with GAAP. The information contained in the years preceding the current calendar year is unaudited. The IBNR amounts include the estimate for incurred but not reported liabilities and for expected development on reported cases. The cumulative number of reported losses includes the number of direct reported occurrence count, both open and closed, by major line of business and accident year.

# **FCCI Mutual Insurance Holding Company and Subsidiaries**

Notes to Consolidated Financial Statements (in thousands)

**Liability Lines** 

									(	Cumulative
		Incurred Lo	ss and Alloca	ted Loss Adju	stment Exper	ises, Net of Re	<u>einsurance</u>			Number of
Accident			For t	he Years Ende	d December 3	1,				Reported
Year	2010	2011	2012	2013	2014	2015	2016	2017	IBNR	Claims
_				Unaudited						
2010	\$120,003	\$114,719	\$107,702	\$102,660	\$102,453	\$101,999	\$101,916	\$102,429	\$2,258	5,511
2011		120,314	119,176	110,619	110,183	111,879	111,826	111,056	3,132	5,803
2012			116,055	121,830	118,350	116,250	117,236	115,223	5,247	5,351
2013				129,759	121,278	119,006	119,210	119,273	9,073	6,025
2014					164,669	161,965	169,151	169,430	18,003	6,693
2015						193,491	200,107	200,705	30,177	7,831
2016							251,559	247,710	56,655	8,646
2017								244,503	97,618	7,525
							Total	\$1,310,329		

	<u>Cu</u>	mulative Paid	l Loss and All	ocated Loss A	Adjustment Ex	xpenses, Net o	of Reinsuranc	<u>e</u>			
ccident	For the Years Ended December 31,										
Year	2010	2011	2012	2013	2014	2015	2016	2017			
_	Unaudited										
2010	\$22,679	\$52,360	\$70,266	\$81,428	\$86,335	\$91,186	\$94,928	\$98,157			
2011		24,243	61,297	76,369	88,414	94,605	99,662	103,181			
2012			26,808	60,233	79,426	89,599	97,325	105,460			
2013				26,553	58,973	76,667	93,313	101,602			
2014					31,351	77,179	108,812	128,524			
2015						36,906	102,334	129,317			
2016							43,040	102,008			
2017								38,727			
							Total	806,976			
			All	outstanding li	abilities before	e 2010, net of	reinsurance	23,396			
			Liabilities for	loss and loss a	djustment exp	penses, net of	reinsurance	\$526,749			
		Average Ann	ual Percentag	e Payout of It	ocurred Loss l	ov Age. Net of	f Reinsurance				
Years	1	2	3	4	5	6	7	8			
	19.95%	28.86%	15.78%	11.23%	6.01%	5.45%	3.41%	3.15%			

Notes to Consolidated Financial Statements (in thousands)

Workers' Compensation

Accident	•	Incurred Lo	oss and Alloca	ted Loss Adju	•		einsurance			Cumulative Number of Reported
Year	2010	2011	2012	2013	2014	2015	2016	2017	IBNR	Claims
				Unaudited					121111	<u> </u>
2010	\$191,202	\$186,742	\$188,866	\$190,807	\$190,594	\$191,338	\$190,401	\$189,708	\$3,711	13,663
2011		193,401	183,604	189,469	188,813	190,272	188,957	190,784	5,073	13,756
2012			183,517	170,628	165,571	166,257	167,406	169,445	5,361	12,387
2013				186,661	173,015	172,470	173,654	173,295	7,418	11,596
2014					162,497	153,189	155,746	154,251	8,861	10,783
2015						175,710	173,426	174,287	12,441	10,597
2016							221,211	189,891	23,044	10,314
2017								184,367	40,551	9,193
							Total	\$1,426,028		

Cumulative Paid Loss and	Allocated Loss Adj	justment Expenses	Net of Reinsurance

Cumulative Paid Loss and Allocated Loss Adjustment Expenses, Net of Reinsurance								
Accident			For t	he Years Ende	d December 3	1,		
Year	2010	2011	2012	2013	2014	2015	2016	2017
_				Unaudited				
2010	\$62,689	\$132,395	\$159,108	\$170,510	\$179,466	\$181,994	\$183,319	\$183,369
2011		66,118	133,691	162,493	173,415	177,172	180,842	181,997
2012			57,982	121,518	142,092	148,608	154,089	160,189
2013				61,971	122,886	146,279	158,842	161,622
2014					53,734	109,576	131,062	137,892
2015						52,179	120,750	141,680
2016							61,748	122,199
2017								49,434
							Total	1,138,382
			All	outstanding li	abilities befor	e 2010, net of	reinsurance	72,532
			Liabilities for	loss and loss a	adjustment ex	penses, net of	reinsurance	\$360,178
		Average Ann	nual Percentas	ge Payout of I	ncurred Loss	by Age, Net o	f Reinsurance	2
Years	1	2	3	4	5	6	7	8
	32.72%	36.03%	13.46%	5.45%	2.88%	2.28%	0.66%	0.03%

# FCCI Mutual Insurance Holding Company and Subsidiaries

Notes to Consolidated Financial Statements (in thousands)

Other Lines

		Incurred Lo		ted Loss Adju	-		insurance			Cumulative Number of
Accident				he Years Ende		,				Reported
<u>Year</u>	2010	2011	2012	2013	2014	2015	2016	2017	IBNR	Claims
_				Unaudited						
2010	\$36,291	\$35,169	\$34,954	\$35,102	\$34,973	\$34,952	\$34,884	\$34,888	\$ -	6,173
2011		48,121	45,677	45,583	45,384	45,243	45,184	45,161	-	6,801
2012			46,384	44,575	43,500	43,150	43,056	43,202	4	6,247
2013				52,318	50,991	49,866	49,305	49,023	2	6,950
2014					58,360	54,469	54,714	53,986	5	7,871
2015						72,566	69,251	67,016	92	8,984
2016							80,793	75,777	1,041	10,151
2017								101,953	8,636	10,048
							Total	\$471,006		

## Cumulative Paid Loss and Allocated Loss Adjustment Expenses, Net of Reinsurance

Accident	For the Years Ended December 31,							
Year	2010	2011	2012	2013	2014	2015	2016	2017
_			Ī	Unaudited				
2010	\$27,159	\$32,968	\$34,028	\$34,941	\$34,954	\$34,962	\$34,898	\$34,897
2011		39,131	44,875	45,008	45,209	45,197	45,172	45,163
2012			34,432	42,370	42,678	42,973	42,962	43,096
2013				39,725	48,439	48,623	49,109	49,019
2014					41,811	51,962	54,090	53,968
2015						55,789	66,842	66,832
2016							58,527	73,066
2017								76,439
							Total	442,480
			All	outstanding li	abilities before	2010, net of 1	reinsurance	136
			Liabilities for	loss and loss a	djustment exp	enses, net of i	reinsurance	\$28,662
							;	
		Average Ann	ual Percentag	e Payout of Ir	ncurred Loss l	oy Age, Net of	Reinsurance	
Years	1	2	3	4	5	6	7	8

### 79.77% 17.14% 1.39% 0.90% -0.05% 0.09% -0.10% 0.00%

Reconciliation of the net incurred loss and paid loss tables above to the liability for loss and LAE as of December 31, 2017 is as follows:

	2017
Net liability for unpaid loss and loss adjustment expenses:	
Liability Lines	\$ 526,749
Workers' Compensation	360,178
Other Lines	 28,662
December 31, net	\$ 915,589

Notes to Consolidated Financial Statements (in thousands)

### 9. Florida Special Disability Trust Fund

The Florida Special Disability Trust Fund (SDTF) provides for the reimbursement of certain Florida workers' compensation claim costs related to injuries that occurred prior to 1998 and that aggravate or accelerate a preexisting injury or physical impairment. The Company submits claims to the SDTF, a Florida government trust fund for recovery of eligible claim costs. The SDTF is funded on a current basis through quarterly assessments imposed on insurance carriers, self-insurance funds, and self-insurers, based on Florida workers' compensation direct premiums written net of any related policyholder dividends.

The Company's receivable from the SDTF is comprised of the following three components as of December 31:

	2	2017	2016
Amounts paid by the Company submitted to the SDTF pending reimbursement	\$	72	567
Amounts paid by the Company not yet submitted to the SDTF		280	354
Amounts not yet paid by the Company		1,855	2,451
	\$	2,207	3,372

The SDTF accepts submissions for recovery once per year for each subject claim.

For the years ended December 31, 2017 and 2016, assessments were \$1,616 and \$1,549, respectively, and the Company collected \$1,436 and \$755, respectively, in reimbursements.

### 10. Reinsurance

The Company has a reinsurance program that is intended to reduce overall risks, including exposure to large losses and catastrophic events. The Company limits the maximum net loss that can arise from claims by reinsuring certain levels of risks with reinsurers. In the ordinary course of business, the Company assumes premiums, losses and LAE from involuntary assigned risk pools.

The Company expects those companies with whom resinsurance has been placed to honor their obligations. However, in the event that all or any of the reinsuring companies are unable to meet their obligations for existing paid and unpaid loss recoverables, the Company would be liable for such defaulted amounts.

The following table summarizes reinsurance recoverables and prepaid reinsurance premium as of December 31:

	2017		
Recoverable for loss and LAE reserves	\$	69,191	66,098
Recoverable for paid loss and LAE		603	1,481
Prepaid reinsurance premium		4,600	12,135
	\$	74,394	79,714

The following table summarizes the effect of reinsurance on premiums for the years ended December 31:

	]	Direct	Assumed	Ceded	Net
2017					
Written premiums	\$	821,801	7,139	29,439	799,501
Earned premiums		800,936	6,955	36,975	770,916
2016					
Written premiums		786,937	6,767	43,605	750,099
Earned premiums		780,895	6,837	42,652	745,080

The following table summarizes the effect of reinsurance on loss and LAE incurred for the years ended December 31:

	1	Direct	Assumed	Ceded	Net	
2017	\$	538,570	4,412	14,793	528,189	
2016		606,556	4,105	11,849	598,812	

### 11. Income Tax

The components of income tax expense are as follows for the years ended December 31:

	2017	2016
Current income tax expense (benefit)		
Federal	\$	13,431 (24,610)
State		1,331 (146)
Total current income tax expense (benefit)		14,762 (24,756)
Deferred income tax expense (benefit)		
Federal		2,459 293
State		945 (1,064)
Total deferred income tax expense (benefit)	<u></u>	3,404 (771)
Total income tax expense (benefit)	\$	18,166 (25,527)
	· · · · · · · · · · · · · · · · · · ·	

## **FCCI Mutual Insurance Holding Company and Subsidiaries**

### Notes to Consolidated Financial Statements (in thousands)

The significant components of the net deferred income tax asset as of December 31 are as follows:

	2017	2016	
Deferred income tax assets:	 		
Discount of unearned and advance premiums	\$ 16,812	24,106	
Discount of liability for loss and LAE	7,635	12,275	
Deferred compensation	4,497	6,350	
Net state operating loss carryforwards	3,278	3,186	
Accrued policyholder dividends	2,105	3,030	
Unrealized loss on investment securities	1,496	5,024	
Allowance for doubtful accounts	989	2,354	
Subsequent injury tax	403	529	
Other	5,415	4,238	
Total gross deferred income tax assets	 42,630	61,092	
Less: valuation allowance	(2,213)	(2,292)	
Total net deferred income tax assets	 40,417	58,800	
Deferred income tax liabilities:	 		
Unrealized gain on investment securities	15,367	18,521	
Deferred policy acquisition costs	12,901	17,642	
Other	6,146	5,764	
Total deferred income tax liabilities	 34,414	41,927	
Net deferred income tax asset	\$ 6,003	16,873	

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income, and tax planning strategies in making this assessment. In order to fully realize the deferred tax asset of \$2,222 related to net operating losses in the state of Indiana, the Company will need to generate future Indiana taxable income of approximately \$36,277 prior to the expiration of the net operating loss carryforwards in 2019 to 2025. Indiana taxable income for the years ended December 31, 2017 and 2016 was \$19 and \$27, respectively. Accordingly, management believes it is not more likely than not that this deferred tax asset will be realized and has recorded a valuation allowance. Based upon the level of historical taxable income and projections for future taxable income over the periods in which the remaining deferred tax assets are deductible, management believes it is more likely than not that the Company will realize the benefits of these deductible differences, net of the existing valuation allowances at December 31, 2017. The amount of the deferred tax asset considered realizable, however, could be reduced in the near term if estimates of future taxable income during the carryforward period are reduced.

Following is a reconciliation of the provision for federal income tax at the U.S. corporate rate (35% for December 31, 2017 and 2016) to the expense (benefit) recorded for the years ended December 31:

	2017	<b>Effective Tax Rate</b>	2016	Effective Tax Rate
Expected tax	\$ 17,345	35.00%	(13,375)	35.00%
Tax-exempt interest	(5,266)	(10.63)	(4,913)	12.86
Effect of tax rate change on deferreds	3,597	7.26	-	-
State income taxes, net of federal benefit	1,479	2.98	(786)	2.06
Tax credits	(615)	(1.24)	(7,670)	20.07
Additional current and deferred adjustments	(76)	(0.15)	-	-
Provision to return adjustment	37	0.07	(293)	0.76
Other, net	1,665	3.36	1,510	(3.95)
Actual income tax (benefit) expense	\$ 18,166	36.65%	(25,527)	66.80%

The Company has adopted ASC 740-10-05, *Accounting for Uncertainty in Income Taxes*, which clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements. This guidance prescribes a threshold for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. Management has evaluated their tax positions and determined that there are no situations where it is "more likely than not" that a position taken will not be upheld. Therefore, the Company has no liability recorded for uncertainty in income taxes. The Company's policy is to classify interest and penalties related to unrecognized tax positions in income before income taxes. As of December 31, 2017, the Company has no accrued interest or penalties related to unrecognized tax positions.

The Act "To provide for reconciliation pursuant to titles II and V of the concurrent resolution on the budget for fiscal year 2018" (the "Tax Reform Act") was enacted December 22, 2017. The Tax Reform Act reduced certain Federal corporate income tax rates effective January 1, 2018 and changed certain other provisions. Accounting guidance requires the Company to revalue its deferred tax assets and deferred tax liabilities on the date of tax law enactment using the new enacted tax rate of 21%. Certain other changes in the law required additional accrued income tax. The Company has recorded additional tax expense of \$3,597 to reflect changes that resulted from the enactment of the Tax Reform Act.

The FASB has announced it will follow Staff Accounting Bulletin No. 118 of the Securities and Exchange Commission (SAB 118), which allows companies to recognize the cumulative impact of a measurement period adjustment (including the impact on prior periods) in the reporting period in which the adjustment is identified. The Company will apply SAB 118 and continue to refine the measurement of its net deferred tax asset on December 22, 2017 during the preparation of its 2017 tax return as additional guidance and information becomes available. The amounts presented represent the best estimate of the effect of the law at the report date.

Notes to Consolidated Financial Statements (in thousands)

### 12. Debt

Lines of Credit/Credit Facility

### Northern Trust Line of Credit

The Company has a line of credit (LOC) from Northern Trust Bank of Florida, N.A., in the amount of \$20,000 expiring on January 19, 2018, which was subsequently not renewed. Bonds with a carrying value of \$24,327 have been pledged as collateral and were released upon expiration. There is no balance outstanding on the LOC as of December 31, 2017 and 2016.

### Bank of America Line of Credit

The Company has an LOC from Bank of America, in the amount of \$25,000 expiring on March 1, 2019. Bonds with a carrying value of \$38,365 have been pledged as collateral. There is no balance outstanding on the LOC as of December 31, 2017 and 2016.

### Federal Home Loan Bank Credit Facility

The Company is a member of the Federal Home Loan Bank of Atlanta (FHLB). As a requirement of membership, the Company owns FHLB stock in an amount that is adjusted annually based on the asset size of the Company. In addition to membership stock requirements, the FHLB also requires members to purchase additional FHLB stock in amounts equal to 4.5% of each advance. FHLB shares that are purchased at the time of an advance are automatically redeemed when the advance is repaid (proportionately if the advance is partially repaid). As of December 31, 2017 and 2016, the Company owned FHLB stock in the amount of \$7,328 and \$7,222, respectively. As of December 31, 2017, the Company's borrowing limit is \$250,000. The Company's overall FHLB credit limit can fluctuate based on the Company's financial condition, and all balances must be adequately collateralized.

The Company's FHLB borrowings as of December 31, 2017 are summarized in the following table:

Description	Amount Outstanding		Date Issued	Maturity Date	Interest Rate
5-Year Fixed Rate Note	\$	32,000	6/27/2013	6/27/2018	1.853%
2-Year Fixed Rate Note		24,000	12/4/2017	12/4/2019	2.000%
10-Year Fixed Rate Note		10,000	8/18/2010	8/18/2020	3.165%
10-Year Fixed Rate Note		10,000	8/26/2010	8/26/2020	3.137%
10-Year Fixed Rate Note		32,000	9/18/2012	9/19/2022	2.300%
10-Year Fixed Rate Note		23,750	6/1/2015	6/2/2025	2.862%
	\$	131,750			

### 13. Retirement and Deferred Compensation Plans

### Retirement and Savings Plan

The Company has a retirement and profit sharing plan (defined 401(k) contribution plan) for which all employees are eligible to participate. Employees, at their option, may contribute a portion of their eligible earnings to the plan, which may qualify for a matching contribution by the Company. Based on the Company's financial results, an additional discretionary profit sharing contribution may be made to all eligible employees' accounts. All contributions by the Company are restricted to amounts authorized annually by the Board of Directors. Retirement benefits are based on the balance in each employee's account, including the amount vested in employer 401(k) matching contributions and profit sharing contributions. The plan may be cancelled at any time at the option of the Company. The Company's net contributions to the plan for 2017 and 2016 were \$6,030 and \$6,478, respectively.

# Long-Term Incentive Plan

Directors and officers are eligible participants under the Company's Long-Term Incentive Plan (Incentive Plan), which offers two types of performance-based incentive awards, a Full Value Performance Unit Award (Performance Units) and a Performance Unit Appreciation Rights Award (Appreciation Rights).

After satisfaction or lapse of the restrictions, terms, and conditions established by the Incentive Plan with respect to a grant of Performance Unit awards, the Incentive Plan participant will receive a cash payment equal to the number of Performance Units multiplied by a Company Value as of the exercise date as defined in the Incentive Plan. During 2017 and 2016, the Company recognized expense related to these units of \$1,532 and \$469, respectively. As of December 31, 2017 and 2016, the Company has a liability for the Performance Units outstanding of \$9,181 and \$8,760, respectively.

Appreciation Rights may be exercised subject to the terms of the Incentive Plan and upon exercise, the Incentive Plan participant will receive the number of Appreciation Rights exercised multiplied by the increase in Company Value as of the exercise date compared to the Company Value on the grant date. During 2017 and 2016, the Company recognized expense related to Appreciation Rights of \$2,983 and \$763, respectively. As of December 31, 2017 and 2016, the Company has a liability for the Appreciation Rights outstanding of \$9,160 and \$7,825, respectively.

### Directors' Deferred Compensation Plan

Certain members of FGI's Board of Directors have entered into a deferred compensation plan, which includes a deferred compensation payment of three times the Directors' annual fees at retirement subject to certain vesting criteria, which is to be partially funded through a special grant of Performance Units, described above. As of December 31, 2017 and 2016, the Company's liability for such deferred compensation, not funded by Performance Units, was \$917 and \$1,453, respectively. During 2017 and 2016, the Company recognized expense related to the deferred compensation plan of \$13 and \$417, respectively.

Costs for retirement and deferred compensation plans are allocated to each subsidiary based on the direct written premiums and the level of claims transactions to the totals for the consolidated company.

## **FCCI Mutual Insurance Holding Company and Subsidiaries**

### Notes to Consolidated Financial Statements (in thousands)

### 14. Regulation

The Company and its insurance company subsidiaries are regulated by state insurance departments and are subject to insurance statutes of their domiciliary states. The insurance companies are required to file financial statements with the state insurance departments prepared on an accounting basis prescribed or permitted by such regulators (statutory basis). Included among the applicable insurance laws and regulations with which the insurance companies must comply is the requirement that they maintain sufficient surplus, as defined by the states.

### Risk-Based Capital

The National Association of Insurance Commissioners and the domiciliary states utilize risk-based capital (RBC) standards. RBC is a method of measuring the amount of capital and surplus appropriate for an insurer to support its overall business operations in light of its size and risk profile. Under RBC standards, risks specific to insurance companies in such areas as asset risk and underwriting risk are evaluated and compared to the insurance companies' capital and surplus to determine solvency margins. Regulators use RBC standards to initiate actions relating to insurers that show signs of weak or deteriorating financial condition. At December 31, 2017 and 2016, the insurance companies were adequately capitalized under the RBC requirements.

Combined net income and policyholders' surplus of the Company's insurance subsidiaries, as determined in accordance with statutory accounting practices, are as follows:

December 31,	2017	
Net income (loss)	\$ 26,509	(15,343)
Policyholders' surplus	594,485	571,988

### 15. Commitments and Contingencies

### Legal Proceedings

The Company's insurance subsidiaries are party to litigation and workers' compensation administrative proceedings involving claims arising in the normal course of business, none of which, in the opinion of management, will have a material adverse effect on the consolidated financial position, results of operations, or cash flows of the Company.

### Operating Leases

The Company leases vehicles, office equipment, and office space with terms expiring through 2026. The minimum rentals on these operating leases as of December 31, 2017 are as follows:

	Amount	
2018	\$ 2,112	
2019	1,816	
2020	1,798	
2021	1,526	
2022	1,448	
Thereafter	3,370	
	\$ 12,070	

Rent expense for the years ended December 31, 2017 and 2016 was \$2,085 and \$2,591, respectively.

# 16. Members' Equity

### Accumulated Other Comprehensive Income

The activity for the years ended December 31 in accumulated other comprehensive income is summarized below:

	Accumulated Other Comprehensive Income	
December 31, 2015	\$	15,190
Increase in unrealized gains on investments, net of taxes of \$4,455		7,424
Reclassification adjustments for realized gains in net income, net of taxes of \$72		(120)
December 31, 2016		22,494
Increase in unrealized gains on investments, net of taxes of \$13,827		24,838
Reclassification adjustments for realized gains in net income, net of taxes of \$6,360		(10,601)
December 31, 2017	\$	36,731