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News Release

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FOR IMMEDIATE RELEASE

FCCI Hires New Vice President in Southeast Region

SARASOTA, Fla. – August 15, 2012 – Sarasota-based property and casualty insurer FCCI Insurance Group (FCCI) has hired Kent Skidmore as vice president of underwriting in its Southeast Region. Skidmore's hiring follows a series of hires to support expansion in the region.

Skidmore comes to FCCI with more than 20 years of experience working with major commercial insurance carriers in the Southeast. Prior to joining FCCI, he served as vice president of CNA's Birmingham branch and spent several years in CNA's Atlanta office. Skidmore also held positions in Charlotte, N.C., including vice president/producer for Willis North America and business sales manager for Liberty Mutual. He began his career in claims and production underwriting for AIG.



Kent Skidmore, FCCI Vice President Underwriting, Southeast Region

Chris Piela, senior vice president of FCCI's Southeast Region, says, "Kent brings the right mix of leadership, experience, agency relationships and local knowledge to our team. His talents will complement the work we are doing to help our agency partners throughout the region capitalize on new business opportunities and exceed customer expectations."

As a regional company in 15 states, FCCI strives for local business relationships by hiring people experienced in their communities. In 2011, FCCI's Southeast Region expanded into Virginia, and earlier this year, it expanded into Maryland. The region also serves customers in Georgia, North Carolina, South Carolina and Tennessee, with the regional office located in Duluth, Ga.

FCCI provides automobile, crime, general liability, inland marine, property, commercial and contract surety, umbrella, workers' compensation and agribusiness/farmowners insurance coverage to more than 23,000 business insurance customers. In operation for 53 years, FCCI is committed to carefully planned growth while providing financial strength and dependability for agents and policyholders.

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About FCCI – Founded in 1959 and working exclusively through independent agents, FCCI provides commercial property and casualty insurance to more than 17,400 policyholders and commercial and contract surety to more than 9,400 bonded principals in 15 states. Rated A- (Excellent) with a Positive outlook by A.M. Best Company, FCCI is headquartered in Sarasota, Fla. and has regional offices in Sarasota; Duluth, Ga.; Carmel, Ind.; Ridgeland, Miss.; and Richardson, Texas. FCCI also has a branch office in Lake Mary, Fla. For more information, please call 1-800-226-3224 or visit www.fcci-group.com.