

EXECUTIVE CLUB

Where you belong.

The Executive Club is a prestigious membership recognizing key agency partners who have demonstrated their commitment to providing exceptional customer service to their policyholders through knowledge and thorough understanding of FCCI's products and services. Executive Club members enjoy enhanced benefits to support and service their customers and grow profitability with FCCI.

MEMBERSHIP ELIGIBILITY CRITERIA

The annual written premium requirement is \$3.5 million.

Eligibility requires an invitation from FCCI's regional management, which is contingent upon an evaluation of profitability, total written premium, agency position with FCCI, appointment tenure, business plan achievement, renewal retention, ease-of-doing-business and other business attributes. Once appointed, performance is evaluated annually.

MEMBERSHIP BENEFITS



Superior Rewards: Enhanced Contingent Commission Rate

Executive Club members enjoy a Contingency payout increase of 10%, as defined in the FCCI Contingency Addendum.



Please Join Us: Annual Deluxe Conference Qualifying Requirement

The new business qualification requirement to earn invitations for Executive Club agency partners to participate in the all-expense paid Deluxe Conference is reduced by \$100,000.



Supporting Your Growth: Event Sponsorship

FCCI is pleased to sponsor one sales, training or marketing event for Executive Club agency partners, up to \$2,500 annually.

Earn your spot among FCCI's premier agency partners.

Contact your business development specialist for more details.

