

# FCCI Mutual Insurance Holding Company and Subsidiaries

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Consolidated Financial Statements

As of and for the Years Ended December 31, 2019 and 2018

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## **Independent Auditor's Report**

**Board of Directors and Members  
FCCI Mutual Insurance Holding Company and Subsidiaries  
Sarasota, Florida**

We have audited the accompanying consolidated balance sheets of FCCI Mutual Insurance Holding Company and subsidiaries (the Company) as of December 31, 2019 and 2018 and the related consolidated statements of income, comprehensive income, members' equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of FCCI Mutual Insurance Holding Company and subsidiaries as of December 31, 2019 and 2018, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

**BDO USA, LLP**

March 31, 2020  
Atlanta, Georgia

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**FCCI Mutual Insurance Holding Company and Subsidiaries**
**Consolidated Balance Sheets as of December 31, (in thousands)**

	2019	2018
<b>Assets</b>		
Investments:		
Securities available for sale, at fair value		
Fixed maturity securities (amortized cost of \$1,449,896 at 2019 and \$1,468,330 at 2018)	\$ 1,482,701	1,460,956
Common stocks (cost of \$374,307 at 2019 and \$304,591 at 2018)	430,560	304,603
Other invested assets, at amortized cost	3,451	3,973
Total investments	1,916,712	1,769,532
Cash and cash equivalents	59,871	38,744
Accrued investment income	10,202	11,304
Amounts due from policyholders, net	322,940	329,782
Reinsurance recoverable and prepaid reinsurance premium	68,259	73,331
Amounts due from Florida Special Disability Trust Fund	1,632	1,878
Deferred policy acquisition costs	57,229	56,349
Land, building and equipment, net	49,161	48,230
Income tax receivable	-	439
Deferred tax asset	-	18,594
Goodwill	24,151	24,151
Other assets	17,178	14,727
Total assets	\$ 2,527,335	2,387,061
<b>Liabilities and Members' Equity</b>		
Liabilities:		
Loss and loss adjustment expenses	\$ 1,032,338	998,908
Unearned premiums	365,246	364,553
Accrued expenses and other liabilities	133,309	140,605
Accrued policyholder dividends	7,320	8,509
Premiums refundable and loss fund deposits	1,851	1,852
Deferred tax liability	2,317	-
Income tax payable	1,170	-
Debt	131,750	131,750
Total liabilities	1,675,301	1,646,177
Commitments and Contingencies (Note 15)		
Members' Equity:		
Accumulated earnings	827,116	746,477
Accumulated other comprehensive income (loss)	24,918	(5,593)
Total members' equity	852,034	740,884
Total liabilities and members' equity	\$ 2,527,335	2,387,061

See accompanying notes to consolidated financial statements.

**Consolidated Statements of Income for the Years Ended December 31, (in thousands)**

	2019	2018
<b>Revenues</b>		
Net premiums earned	\$ 810,249	794,450
Net investment income	59,546	53,142
Change in unrealized gain on common stocks	56,242	-
Net realized gain	1,572	1,946
Service fees and other income	2,551	2,635
Total revenues	930,160	852,173
<b>Expenses</b>		
Losses and loss adjustment expenses incurred	550,274	541,685
Policy acquisition expenses	145,908	142,908
General, administrative and other expenses	125,555	121,853
Policyholder dividends	10,697	9,880
Total expenses	832,434	816,326
Income before income taxes	97,726	35,847
Income tax expense	17,095	4,210
Net income attributable to members	\$ 80,631	31,637

See accompanying notes to consolidated financial statements.

**FCCI Mutual Insurance Holding Company and Subsidiaries**
**Consolidated Statements of Comprehensive Income (Loss) for the Years Ended December 31, (in thousands)**

	2019	2018
Net income attributable to members	\$ 80,631	31,637
Other comprehensive income, net of taxes:		
Increase (decrease) in unrealized gains on investments, net of taxes of \$10,037 and (\$15,173)	31,713	(47,940)
Reclassification adjustments for realized gains in net income, net of taxes of \$378 and \$468	(1,194)	(1,478)
Adoption of new accounting pronouncements	(8)	7,094
	<u>30,511</u>	<u>(42,324)</u>
Total comprehensive income (loss)	<u>\$ 111,142</u>	<u>(10,687)</u>

See accompanying notes to consolidated financial statements.

**Consolidated Statements of Members' Equity for the Years Ended December 31, (in thousands)**

	Accumulated Earnings	Accumulated Other Comprehensive Income (Loss)	Total Members' Equity
<b>December 31, 2017</b>	\$ 721,934	36,731	758,665
Comprehensive income:			
Net income	31,637	-	31,637
Change in unrealized gains on available-for-sale securities net of taxes	-	(49,418)	(49,418)
Adoption of new accounting pronouncement (ASU 2018-02)	(7,094)	7,094	-
<b>December 31, 2018</b>	<u>746,477</u>	<u>(5,593)</u>	<u>740,884</u>
Comprehensive income:			
Net income	80,631	-	80,631
Change in unrealized gains on available-for-sale securities net of taxes	-	30,519	30,519
Adoption of new accounting pronouncement (ASU 2016-01)	8	(8)	-
<b>December 31, 2019</b>	<u>\$ 827,116</u>	<u>24,918</u>	<u>852,034</u>

See accompanying notes to consolidated financial statements.

**Consolidated Statements of Cash Flows for the Years Ended December 31, (in thousands)**

	2019	2018
Cash flow from operating activities:		
Net income	\$ 80,631	31,637
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization expense	6,041	5,022
Deferred tax expense	11,251	3,050
Net realized losses on equipment sold and retired	181	379
Net realized gains on investments	(58,076)	(1,991)
Net amortization of investments	5,354	8,337
Changes in assets and liabilities:		
Decrease (increase) in:		
Accrued investment income	1,102	307
Amounts due from policyholders	6,842	(8,458)
Reinsurance recoverables and prepaid reinsurance premium	5,072	1,063
Amounts due from Florida Special Disability Trust Fund	246	328
Deferred policy acquisition costs	(880)	(2,688)
Other assets	(2,218)	(224)
Income tax recoverable	-	(3,787)
Increase (decrease) in:		
Loss and loss adjustment expenses	33,430	920
Unearned premiums	693	12,680
Accrued expenses and other liabilities	(5,436)	19,170
Accrued policyholder dividends	(1,189)	(593)
Premiums refundable and loss fund deposits	(1)	(388)
Income tax payable	1,609	-
Net cash provided by operating activities	<u>84,652</u>	<u>64,764</u>

**FCCI Mutual Insurance Holding Company and Subsidiaries****Consolidated Statements of Cash Flows for the Years Ended December 31, (in thousands)**

	2019	2018
Cash flow from investing activities:		
Sales and maturities of investments	\$ 515,988	508,104
Purchases of investments	(572,360)	(541,933)
Proceeds from sales of property and equipment	369	336
Purchases of property and equipment	(7,522)	(9,663)
Net cash used in investing activities	<u>(63,525)</u>	<u>(43,156)</u>
Cash flow from financing activities:		
Proceeds from credit facility	131,750	56,000
Principal payments on credit facility	(131,750)	(56,000)
Net cash provided by financing activities	<u>-</u>	<u>-</u>
Net increase in cash and cash equivalents	21,127	21,608
Cash and cash equivalents, beginning of year	38,744	17,136
Cash and cash equivalents, end of year	<u>\$ 59,871</u>	<u>38,744</u>
Cash paid during the year for:		
Interest	\$ 3,646	3,374
Income taxes	\$ 3,820	4,469

See accompanying notes to consolidated financial statements

**Notes to Consolidated Financial Statements (in thousands)****1. Nature of Operations**

FCCI Mutual Insurance Holding Company and subsidiaries (the Company) was created on August 27, 1998 when the policyholders of FCCI Mutual Insurance Company voted to reorganize into a mutual holding company. The Company is engaged in the commercial property and casualty insurance business. In connection with the reorganization, FCCI Group, Inc. was formed as an intermediate holding company for the purpose of holding investments in insurance operations. FCCI Mutual Insurance Company became FCCI Insurance Company, a stock insurance company by issuing 5 million shares of common stock to FCCI Group, Inc. No cash or other consideration was paid in connection with the reorganization.

**2. Summary of Significant Accounting Policies****Basis of Presentation**

The accompanying consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America. The significant accounting policies followed by the Company are summarized below.

**Principles of Consolidation**

The consolidated financial statements include the accounts, after intercompany eliminations, of the Company as summarized below:

- FCCI Group, Inc. (FGI)
- FCCI Services, Inc. (FSI)
- FCCI Agency, Inc. (FAI)
- FCCI Insurance Company (FCCI)
- FCCI Insurance Group, Inc. (FIG)
  - Monroe Guaranty Insurance Company (MGI)
  - National Trust Insurance Company (NTI)
  - FCCI Commercial Insurance Company (FCIC)
  - FCCI Advantage Insurance Company (FAIC)
  - Brierfield Insurance Company (BIC)
  - FCCI Tax Credit, LLC (FTC)

All of the above are wholly owned subsidiaries.

**Cash and Cash Equivalents**

Cash equivalents consist of short-term, highly liquid investments that are readily convertible to known amounts of cash. Only investments with original maturities of three months or less qualify as cash equivalents.

**Investments**

The Company purchases equity and fixed maturity securities with the intent, expectation and capability to hold them indefinitely or until maturity. However, since securities may be sold prior to maturity they are classified as available-for-sale and are reported at fair value. Net unrealized gains and losses, net of deferred income tax, are reported as accumulated other comprehensive income (loss) for fixed maturities, and as accumulated earnings through net income for equity securities. Fair values are based on quoted market prices from independent pricing services when available or broker pricing if the security class lacks liquidity. A decline in fair value of any fixed income security below cost that is deemed to be other-than-temporary results in a charge to income. All fixed income holdings are continuously monitored to assess future prospects for individual securities as part of the Company's portfolio management, including the identification of other-than-temporary decline in fair values.

All fixed income securities in an unrealized loss position as of the reporting date are evaluated for other-than-temporary impairment. The Company does not define an arbitrary finite period as temporary. Rather, the Company believes the time frame should be related more closely to reasonable levels of liquidity in bond markets. In addition to issuer specific discrete credit events, management identifies fixed maturity securities as candidates for potential other-than-temporary impairment if they have been in an unrealized loss position for thirteen consecutive months and the fair values are at least 20% below book value as of the balance sheet date. These securities are evaluated by management utilizing data and information from the Company's external investment consultants and investment manager to determine if the unrealized loss position is due to credit issues rather than market volatility, in which case an other-than-temporary impairment loss will be recognized in the income statement. This evaluation includes an analysis of expected future cash flows and projections of the probability and severity of defaults. In addition, if events indicate that the Company will not hold securities until the fair value recovers from an unrealized loss position, the Company will recognize an other-than-temporary impairment in the consolidated statement of income.

## **FCCI Mutual Insurance Holding Company and Subsidiaries**

### **Notes to Consolidated Financial Statements (in thousands)**

Realized gains and losses on the sales of securities are recognized based on the specific identification method, except for mutual fund equities which are based on the weighted average cost method. Premiums and discounts on securities are amortized using the interest method over their contractual lives or expected average lives for loan-backed securities. Interest rate adjustments associated with changes in projected cash flows on mortgage and asset-backed securities are accounted for using the retrospective method.

#### ***Deferred Policy Acquisition Costs***

Costs that are directly associated with the acquisition of insurance policies such as commissions and premium taxes are deferred and amortized as the related premiums are earned. Indirect costs to acquire insurance policies are recorded as an expense as incurred. The Company considers anticipated investment income in determining whether a premium deficiency exists.

#### ***Land, Building and Equipment***

Land is stated at cost. Buildings and equipment are stated at cost less accumulated depreciation. Depreciation is calculated using the straight-line method over the estimated useful lives of the assets, generally 3-39 years. Improvements, which increase the life of an asset, are capitalized and depreciated over the remaining estimated useful life of the asset.

#### ***Capitalized Software Costs***

Capitalized software costs are accounted for in accordance with Accounting Standards Codification (ASC) 350-40, *Internal Use Software*, and are recorded at cost less accumulated amortization. Upon successful testing of the system, amortization is charged to expense over the estimated useful life of the software, generally seven years.

#### ***Goodwill***

Goodwill represents the excess of costs over fair value of assets of acquired businesses and is determined to have an indefinite useful life and is not amortized, but instead tested for impairment at least annually in accordance with ASC 350-20, *Goodwill*.

#### ***Impairment of Long-Lived Assets***

In accordance with ASC 360, *Property, Plant and Equipment*, long-lived assets, such as property and equipment, and purchased intangibles subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If circumstances require a long-lived asset to be tested for possible impairment, the Company first compares undiscounted future cash flows expected to be generated by an asset to the carrying value of the asset. If the carrying value of the long-lived asset is not recoverable on an undiscounted cash flow basis, an impairment is recognized to the extent that the carrying value exceeds its fair value. Fair value is determined through various valuation techniques under ASC 820, *Fair Value Measurements and Disclosures* (ASC 820), including discounted cash flow models, quoted market values, and third-party independent appraisals, as considered necessary.

#### ***Recognition of Revenue***

Premiums are earned on a pro rata basis over the policy term, generally one year. The policy period for contract surety business is determined based on the estimated completion date of the contract. Premiums applicable to the unexpired terms of effective policies are recorded as unearned premiums. Premiums for certain lines of business, such as workers' compensation, are subject to revision based upon final determination of the exposure base, which occurs after the policy period. Retrospectively rated policy premiums are increased or decreased, subject to certain policy limitations, based upon the estimated loss experience of the insured during the policy period and subsequent calendar years. Service fees and commission income are earned pro rata over the term of the contract period or when the services are performed, if applicable. Reinsurance commission income is recognized pro rata over the term of the related insurance contract.

#### ***Loss and Loss Adjustment Expenses***

The liability for loss and loss adjustment expenses (LAE) represents the ultimate estimated liability for reported claim costs (including LAE) that have not settled, and an estimate, based on experience, for claims that have been incurred but not yet reported. The liability for loss and LAE is estimated by management based upon actuarial reviews of the Company's historical loss development experience and industry data. The Company does not discount the liability for loss and LAE.

#### ***Policyholder Dividends***

At the sole discretion of the Boards of Directors of the insurance companies, and within regulatory guidelines, insureds with participating insurance contracts may be eligible to share in the profitability of the policy in the form of a dividend, based on the insured's individual loss experience. An estimated provision for policyholder dividends is accrued as the related premiums are earned based on historical profitability and published dividend tables. Changes in estimates are recognized in the period determined.

#### ***Reinsurance***

Premiums and loss and LAE ceded under reinsurance contracts are reported as a reduction to premiums earned and loss and LAE incurred, respectively. Loss and LAE reserve amounts recoverable from reinsurers are estimated in a manner consistent with the claim liability associated with the reinsurance contract.



## FCCI Mutual Insurance Holding Company and Subsidiaries

### Notes to Consolidated Financial Statements (in thousands)

#### **Florida Special Disability Trust Fund**

Amounts due from the Florida Special Disability Trust Fund (SDTF) relate to recoverable amounts for certain claims costs related to injuries that aggravate or accelerate a preexisting injury or physical impairment. The receivable is comprised of three components: amounts paid by the Company which has been submitted to the SDTF pending reimbursement, amounts paid by the Company which have not yet been submitted to the SDTF, and amounts not yet paid by the Company.

#### **Income Taxes**

The Company files a consolidated federal income tax return. Deferred income taxes are recognized for assets and liabilities that have different values for financial statement and tax reporting purposes using enacted federal and state tax rates. A valuation allowance is recorded, as deemed necessary, to reduce a net deferred tax asset to the amount expected to be realized.

The Company's federal income tax return is consolidated with all of the entities noted under *Note 2. Summary of Significant Accounting Policies*, with the exception of FCCI Tax Credit, LLC.

#### **Concentrations of Business Risks**

The Company is inherently subject to various business risks. Following is a description of the most significant risks facing property and casualty insurers:

*Catastrophic Loss Risk* is the risk of losses due to geographic concentrations of property policies within storm-prone regions and accumulation of lives within a single location. The Company maintains reinsurance coverage to mitigate the risk of catastrophic losses.

*Legal/Regulatory Risk* is the risk that the legal or regulatory environment in which an insurer operates will change and create additional loss costs or expense not anticipated by the insurer in pricing its products. Regulatory initiatives designed to reduce insurer profits or new legal theories may create costs for the insurer beyond those currently recorded in the consolidated financial statements. As the Company writes a significant amount of insurance business in the state of Florida, these risks might have a more significant effect on the Company than on a more geographically diversified insurance company.

*Credit Risk* is the risk that issuers of securities owned by the Company will default or other parties, including policyholders, reinsurers, and the SDTF that owe the Company money, will not pay. The Company minimizes this risk by adhering to a conservative investment strategy, closely monitoring premiums receivable, and contracting with reinsurance companies that meet certain rating criteria and other qualifications.

*Interest Rate Risk* is the risk that interest rates will change and cause a decrease in the value of an insurer's investments. To the extent that liabilities come due more quickly than assets mature, an insurer would have to sell assets prior to maturity and potentially recognize a loss in a rising interest rate environment. The Company mitigates this risk by attempting to match the duration of its assets with the duration of its liabilities and by maintaining working lines of credit.

#### **Use of Estimates**

The preparation of consolidated financial statements requires management to make a number of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual amounts could differ from those estimates. Significant estimates include the liability for loss and LAE, amounts recoverable from reinsurers, deferred income tax assets and liabilities, the deferral of policy acquisition costs, amounts due from the Florida SDTF, accrued policyholder dividends, guaranty fund assessments, final premium audits, allowance for doubtful accounts, and retrospectively rated premiums.

#### **Reclassifications**

Certain fiscal 2018 amounts have been reclassified to conform to the current year presentation.

#### **Going Concern**

Based upon its evaluation of relevant conditions and events, management does not have substantial doubt about the Company's ability to continue as a going concern.

#### **Recently Issued Accounting Standards**

In May 2014, the FASB issued ASU No. 2014-09 (Topic 606), *Revenue from Contracts with Customers*. The standard changes the way many companies will recognize revenue. However, Topic 606 excludes most insurance companies from the new guidance. Despite this exclusion, insurance companies are required to evaluate their contracts to determine if they should be accounted for under this new guidance or within the scope of ASC Topic 944, *Financial Services — Insurance*. The Company has evaluated its contracts and the impact that this standard would have on its consolidated financial statements and related disclosures and has found it to be immaterial. Revenue streams will continue to be accounted for under ASC Topic 944.

In January 2016, the FASB issued ASU No. 2016-01 (Topic 825-10), *Financial Instruments - Overall: Recognition and Measurement of Financial Assets and Financial Liabilities*. The updated accounting guidance requires changes to the reporting model for financial instruments. The primary change for the Company is the requirement for equity investments (except for those accounted for under the equity method of accounting) to be measured at fair value with changes in fair value recognized in net income. The updated guidance was effective for the year ending December 31, 2019, using a modified retrospective approach to adoption. The Company adopted the updated guidance during 2019. The updated guidance had a material effect on the Company's 2019 results of operations, as reflected in its 2019 income statement, with a cumulative effect adjustment to beginning 2019 accumulated earnings and other comprehensive income.

In February 2016, the FASB issued ASU No. 2016-02 (Topic 842), *Leases*. The FASB issued this updated accounting guidance to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. The main difference for the Company is the recognition of lease assets and lease liabilities for leases classified as operating leases. The updated guidance was delayed by the FASB and is now effective for the year ending December 31, 2021, with early adoption permitted. The Company is currently evaluating the effect the updated guidance will have on its financial statements and related disclosures.

In June 2016, the FASB issued ASU No. 2016-13 (Topic 326), *Financial Instruments - Credit Losses: Measurement of Credit Losses on Financial Instruments*. The updated guidance applies a new credit loss model requiring entities to estimate credit losses expected over the life of an exposure or pool of exposures. The expected credit losses and subsequent adjustments will be recorded through an allowance account that is deducted from the amortized cost basis of the financial asset. This update amends the current other-than-temporary impairment model for available-for-sale securities by requiring recognition of impairments related to credit losses through an allowance account and limits the amount of credit loss to the difference between a security's amortized cost basis and its fair value. The length of time a security has been in an unrealized position will no longer impact the determination of whether a credit loss exists. The updated guidance was delayed by the FASB and is now effective for the year ending December 31, 2023, with early permitted. The Company is currently evaluating the impact that this standard will have on its consolidated financial statements and related disclosures.

In January 2017, the FASB issued ASU No. 2017-04 (Topic 350), *Intangibles - Goodwill and Other: Simplifying the Test for Goodwill Impairment*. The updated guidance eliminates the requirement to calculate the implied fair value of goodwill (i.e., Step 2 of the current goodwill impairment test) to measure a goodwill impairment charge. Instead, entities will record an impairment charge by comparing a reporting unit's fair value with its carrying amount and recognizing an impairment charge for the excess of the carrying amount over estimated fair value (i.e., Step 1 of current guidance). The updated guidance was delayed by the FASB, and is now effective for fiscal year ending December 31, 2023, with early adoption permitted. The Company does not believe the adoption of this update will have an impact on the future financial statements and related disclosures.

## FCCI Mutual Insurance Holding Company and Subsidiaries

### Notes to Consolidated Financial Statements (in thousands)

In February 2018, the FASB issued ASU No. 2018-02 (Topic 220), *Income Statement - Reporting Comprehensive Income*. The updated guidance gives the Company the option to reclassify stranded tax effects in accumulated other comprehensive income (AOCI) resulting from the Tax Cuts and Jobs Act of 2017 from AOCI to accumulated earnings. Current guidance requires the effect of a change in tax laws or rates on deferred tax balances to be reported in income from continuing operations in the accounting period of enactment, even if the related income tax effects were originally charged directly to AOCI. The updated guidance was effective for fiscal year ending December 31, 2018. The Company adopted the updated guidance during 2018. The adoption of this guidance did not affect the Company's results of operations, financial position or liquidity.

In August 2018, the FASB issued ASU No. 2018-15, *Intangibles - Goodwill and Other - Internal Use Software*. The updated guidance allows capitalization of implementation costs incurred in connection with a cloud computing arrangement that is a service contract. However, the guidance specifies that the capitalized costs should be presented as prepaid expenses and amortized over the life of the hosting arrangement. The updated guidance is effective for fiscal year ending December 31, 2021, with early adoption permitted. The Company is currently evaluating the effect the updated guidance will have on the Company's financial statements.

#### Subsequent Events

The Company has evaluated events subsequent to December 31, 2019, and through the financial statements issuance date of March 31, 2020. The following event occurring subsequent to the balance sheet date merited recognition or disclosure in these statements:

On January 30, 2020, the World Health Organization ("WHO") announced a global health emergency because of a new strain of coronavirus (the "COVID-19 outbreak") and the risks to the international community as the virus spreads globally beyond its point of origin. In March 2020, the WHO classified the COVID-19 outbreak as a pandemic, based on the rapid increase in exposure globally. The COVID-19 outbreak continues to evolve as of the date of this report. As such, it is uncertain as to the full magnitude that the pandemic will have on the Company's financial condition, liquidity, capital and future results of operations. Management is actively monitoring the situation on its financial condition, customers and workforce. Given the daily evolution of the COVID-19 outbreak, the Company is not able to estimate the future effects of the COVID-19 outbreak on its results of operations, financial condition, liquidity or capital.

#### 3. Investments

The amortized cost and fair value of available for sale securities as of December 31, are as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
<b>2019</b>				
US Treasury and US government agencies and corporations	\$ 35,791	211	(136)	35,866
State and political subdivisions	257,435	13,397	(243)	270,589
Mortgage-backed and asset-backed securities	676,605	7,079	(3,115)	680,569
Corporate bonds	397,099	15,633	(1,214)	411,518
Foreign government and foreign corporate bonds	82,966	1,705	(512)	84,159
Total fixed maturity securities	1,449,896	38,025	(5,220)	1,482,701
Common stock	374,307	56,253	-	430,560
Total available-for-sale securities	\$ 1,824,203	94,278	(5,220)	1,913,261
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
<b>2018</b>				
US Treasury and US government agencies and corporations	\$ 45,446	16	(546)	44,916
State and political subdivisions	402,597	9,885	(2,261)	410,221
Mortgage-backed and asset-backed securities	637,004	755	(12,371)	625,388
Corporate bonds	312,721	2,340	(4,704)	310,357
Foreign government and foreign corporate bonds	70,562	299	(787)	70,074
Total fixed maturity securities	1,468,330	13,295	(20,669)	1,460,956
Common stock	304,591	8,205	(8,193)	304,603
Total available-for-sale securities	\$ 1,772,921	21,500	(28,862)	1,765,559

The amortized cost and fair value of fixed maturity securities as of December 31, 2019 by contractual maturities are as follows:

	Amortized Cost <sup>(1)</sup>	Fair Value <sup>(1)</sup>
Due in one year or less	\$ 70,111	70,647
Due after one year through five years	620,254	628,549
Due after five years through ten years	564,559	577,444
Due after ten years	194,972	206,061
Total fixed maturities	\$ 1,449,896	1,482,701

(1) Includes principal paydowns on mortgage and asset-backed securities using estimated maturities.

Mortgage and asset-backed securities are classified in the maturity distribution based upon the average life of their projected cash flows. Projected cash flows for asset-backed securities (ABS) and commercial mortgage-backed securities (CMBS) are generated using sector level or CUSIP level prepayment, default, and loss severity assumptions. For residential mortgage-backed securities (RMBS), cash flows are generated using a probabilistic behavioral prepayment and credit model. Actual maturities and projected cash flows may differ from contractual maturities because borrowers may have the right to call or prepay obligations without call or prepayment penalties.



## FCCI Mutual Insurance Holding Company and Subsidiaries

### Notes to Consolidated Financial Statements (in thousands)

Gross unrealized losses on investment securities and the fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position as of December 31, are as follows:

	Less Than 12 Months		12 Months or More		Total	
	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value
<b>2019</b>						
Available for sale:						
Bonds	\$ 1,306	61,169	799	29,047	2,105	90,216
Mortgage-backed and asset-backed securities	404	99,273	2,711	192,028	3,115	291,301
	<u>\$ 1,710</u>	<u>160,442</u>	<u>3,510</u>	<u>221,075</u>	<u>5,220</u>	<u>381,517</u>
	Less Than 12 Months		12 Months or More		Total	
	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value
<b>2018</b>						
Available for sale:						
Bonds	\$ 4,899	245,721	3,399	113,924	8,298	359,645
Mortgage-backed and asset-backed securities	4,835	313,077	7,536	196,100	12,371	509,177
Common stock	8,193	172,944	-	-	8,193	172,944
	<u>\$ 17,927</u>	<u>731,742</u>	<u>10,935</u>	<u>310,024</u>	<u>28,862</u>	<u>1,041,766</u>

The Company's other-than-temporary impairment assessment includes reviewing the extent and duration of declines in fair values of investments, the seniority and duration for the securities, historical and projected company financial performance, company specific news and other developments, the outlook for industry sectors, credit ratings and macro-economic changes, including government policy initiatives. The largest single unrealized loss at December 31, 2019 was \$244, representing a 3.9% decline, on an asset-backed security.

During 2019, the Company recognized \$215 of other-than-temporary impairment losses to issuer-specific credit and quality events, consistent with management's criteria for recognizing other-than-temporary declines in fair value. The Company still holds the security impaired during 2019. During 2018, the Company did not recognize any other-than-temporary impairment losses.

For fixed maturity securities, other than the security still held at December 31, 2019 for which OTTI was recognized, the Company currently does not believe it is probable that it will be unable to collect all amounts due according to the contractual terms of the investments. Because management has the ability and intent to hold these investments until a recovery of fair value, which may be maturity, management does not consider these securities to be other-than-temporarily impaired at December 31, 2019. Management bases this conclusion on its current understanding, which includes the opinions of their outside investment consultants and outside investment manager, of the issuers of these securities, as described above.

It is possible that the Company could recognize other-than-temporary impairment losses on some securities owned at December 31, 2019 if future events, information and the passage of time cause the Company to determine that a decline in value is other-than-temporary.

Net investment income is summarized as follows for the years ended December 31:

	2019	2018
Bonds	\$ 52,435	46,438
Equity securities	14,719	11,768
Other invested assets	41	86
Cash, cash equivalents and short-term investments	1,456	847
Gross investment income	68,651	59,139
Investment expenses	(9,105)	(5,997)
Net investment income	<u>\$ 59,546</u>	<u>53,142</u>

Proceeds from sales or maturities of fixed maturity securities during 2019 and 2018 were \$515,633 and \$507,295, respectively. Proceeds from sales of equity securities during 2019 and 2018 were \$355 and \$809, respectively.

Net realized gains on investments sold or impaired were comprised of the following for the years ended December 31:

	2019	2018
Fixed maturity securities:		
Gross gains	\$ 3,945	3,452
Gross losses	(2,090)	(1,400)
Equity securities:		
Gross gains	67	97
Gross losses	(126)	-
Other invested assets:		
Gross losses	(9)	(203)
OTTI charges incurred on fixed maturity securities	(215)	-
Net realized gain	<u>\$ 1,572</u>	<u>1,946</u>

## FCCI Mutual Insurance Holding Company and Subsidiaries

### Notes to Consolidated Financial Statements (in thousands)

During 2019, one security incurred an OTTI charge of \$215. The Company still holds the impaired security in 2019. During 2018, the Company did not recognize any impairment write-downs. A Security was disposed of due to reorganization in the 4th quarter of 2018 that had previously incurred an OTTI charge of \$469 in 2016.

At December 31, 2019 and 2018, bonds, cash, and cash equivalents with fair values of \$19,379 and \$18,247, respectively, were pledged to various state and federal regulatory authorities.

The Company maintains a diversified portfolio and there were no concentrations in any one investment in excess of 11% and 13% of members' equity at December 31, 2019 and 2018, respectively.

The Company does not engage in direct subprime residential mortgage lending. The Company's exposure to subprime mortgage-related risk is limited to investments within the fixed maturity income investment portfolio, which contains securities collateralized by mortgages that have characteristics of subprime lending. Such characteristics include an interest rate above prime to borrowers who do not qualify for prime rate loans, borrowers with low credit ratings (FICO scores), unconventionally high initial loan-to-value ratios, and borrowers with less than conventional documentation of their income and/or net assets.

The Company minimizes subprime mortgage-related risk exposure by holding securities that carry an aggregate credit rating of B and by monitoring the underlying collateral performance on an ongoing basis.

The following chart summarizes the actual cost, book/adjusted carrying value, and the fair value of subprime mortgage-related risk exposure:

	Actual Cost	Book/Adjusted Carrying Value	Fair Value	Other-Than- Temporary Impairment Losses Recognized to Date
Residential mortgage-backed securities	\$ 159	153	156	-

#### Other Invested Assets

FCCI, MGIC and NTI, entered into an Operating Agreement to form FTC for the purpose of investing in low-income housing property that will provide the Company with low-income housing tax credits in the state of Georgia. This agreement was approved by the Florida Department of Financial Services - Office of Insurance Regulation on November 22, 2010 and the Indiana Department of Insurance on November 12, 2010.

The Company's carrying value of the investment is \$280 and \$378 as of December 31, 2019 and 2018, respectively, including its cost of \$2,392. Amortization was \$98 and \$277 for years ending December 31, 2019 and 2018, respectively. During each year 2019 and 2018, the Company recognized \$245 of state tax credits. The investment is being amortized over ten years from the initial date of acquisition using the proportional amortization method. The Company has no remaining unexpired tax credits and has fulfilled its one year holding period requirement as of September 27, 2011. The Company anticipates that it will recognize federal income tax savings on the sale of the investment in 2020. Each low-income property is subject to an annual regulatory review and the properties maintain their qualifying status as of December 31, 2019.

In addition, FCCI, MGIC and NTI entered into a Tax Credit Allocation Agreement with Georgia Housing Tax Credit Fund, LLC, whereby the companies purchased current year allocated low-income housing tax credits in the state of Georgia. The Company recognized a \$108 reduction in premium tax expense on utilization of \$900 in premium tax credits during 2019. The Company has no remaining unexpired tax credits per this agreement.

During 2015, FCCI Group, Inc., a company within the FCCI Insurance Group, entered into an Operating agreement with a third party for the purpose of investing in low-income housing property that will provide the Company with federal low-income housing tax credits and other tax benefits from operations.

The Company's carrying value of the investment is \$2,199 and \$2,615 as of December 31, 2019 and 2018, respectively, including its adjusted costs of \$4,665. Amortization was \$416 and \$478 for years ending December 31, 2019 and 2018, respectively. During each year 2019 and 2018, the Company recognized \$523 of federal tax credits. The investment is being amortized over thirteen years from the initial date of acquisition using the proportion amortization method. The Company has six years of remaining unexpired federal tax credits. Each low-income property is subject to an annual regulatory review and the properties maintain their qualified status as of December 31, 2019.

During 2016, FCCI Group, Inc., entered into an operating agreement with a third-party for the purpose of investing in solar renewable energy projects that will provide the Company with federal renewable energy or solar tax credits and other tax benefits from operations.

The Company's carrying value of the investment is \$971 and \$980 as of December 31, 2019 and 2018, respectively, including its costs of \$8,557. Impairment of \$9 and \$203 was recognized during 2019 and 2018, respectively. During 2016, the Company received \$7,227 of federal renewable energy tax credits. There are no remaining future federal tax credits pending as of December 31, 2019. The Company is scheduled to receive additional tax benefits from operations and cash distributions from the project for the next two years. The investment will be analyzed for impairment on an annual basis. There is a five year compliance period from the place in service date which was December 22, 2016. The project is subject to review and the facilities were developed, constructed and leased in a manner that qualifies for the energy credit under the applicable section of the tax code. The project has maintained its qualified status as of December 31, 2019.

The Company's future capital contributions as of December 31, 2019 are as follows:

	Amount
2020	\$ 53

#### Fair Value Measurements

The Company has adopted the provisions of ASC 820, which defines fair value as the exit price or the amount that would be (1) received to sell an asset or (2) paid to transfer a liability in an orderly transaction between marketplace participants at the measurement date. When determining an exit price, the Company must, whenever possible, rely upon observable market data.

The ASC 820 exit price notion requires the Company's valuation to also consider what a marketplace participant would pay to buy an asset or receive to assume a liability. Therefore, while the Company can consider pricing data from these outside services, the Company ultimately determines whether the data or inputs used by these outside services are observable or unobservable.

In accordance with ASC 820, the Company has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of the hierarchy, the categorization is based on the lowest level that is significant to the fair value measurement of the instrument.

## FCCI Mutual Insurance Holding Company and Subsidiaries

### Notes to Consolidated Financial Statements (in thousands)

#### Level 1 and Level 2 Valuation Techniques

All invested assets of the Company measured at fair value are classified as Level 1 or Level 2. Financial assets that fall within Level 1 and Level 2 are priced according to observable data from identical or similar securities that have traded in the marketplace. Also within Level 2 are securities that are valued by outside pricing services because the inputs used in pricing the securities are market observable. The Company has evaluated the pricing methodology and has determined that the inputs are observable.

#### Level 3 Valuation Techniques

Financial assets that fall within Level 3 of the hierarchy are valued based upon unobservable market inputs, normally because they are not actively traded on a public market. The Company includes broker quotes in this category due to the lack of transparency in the process that brokers use to develop such prices and due to the lack of a binding or completed sale or purchase transaction. The Company holds no Level 3 investments.

#### Rollforward of Level 3 Items

The Company has no Level 3 assets or liabilities measured at fair value.

#### Policy on Transfers into and out of Levels 1, 2 and 3

At the end of each reporting period, the Company evaluates whether or not an event has occurred or circumstances have changed that would cause an instrument to be transferred into or out of Levels 1, 2 and 3. The Company had no transfers into or out of Levels 1, 2 or 3 in the current year.

The following tables represent the fair value of fixed maturity and equity securities by hierarchy level, as well as investments measured at Net Asset Value (NAV) as a practical expedient, as of December 31:

	Total	Quoted Prices in	Significant	Significant	Net Asset
		Active Markets for	Observable	Unobservable	
		Identical Assets	Inputs	Inputs	Value
2019		Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	NAV
US Treasury and US government agencies and corporations	\$ 35,866	35,866	-	-	-
State and political subdivisions	270,589	-	270,589	-	-
Mortgage-backed and asset-backed securities	680,569	-	680,569	-	-
Corporate bonds	411,518	-	411,518	-	-
Foreign government and foreign corporate bonds	84,159	-	84,159	-	-
Total fixed maturity securities	1,482,701	35,866	1,446,835	-	-
Common stock <sup>(1)</sup>	423,076	185,807	-	-	237,269
Total investment securities	\$ 1,905,777	221,673	1,446,835	-	237,269

(1) The Company holds \$7,484 of other common stock carried at its contractually specified redemption value.

	Total	Quoted Prices in	Significant	Significant	Net Asset
		Active Markets for	Observable	Unobservable	
		Identical Assets	Inputs	Inputs	Value
2018		Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	NAV
US Treasury and US government agencies and corporations	\$ 44,916	44,916	-	-	-
State and political subdivisions	410,221	-	410,221	-	-
Mortgage-backed and asset-backed securities	625,388	-	625,388	-	-
Corporate bonds	310,357	-	310,357	-	-
Foreign government and foreign corporate bonds	70,074	-	70,074	-	-
Total fixed maturity securities	1,460,956	44,916	1,416,040	-	-
Common stock <sup>(1)</sup>	297,143	94,405	-	-	202,738
Total investment securities	\$ 1,758,099	139,321	1,416,040	-	202,738

(1) The Company holds \$7,460 of other common stock carried at its contractually specified redemption value.

#### 4. Amounts Due from Policyholders

Amounts due from policyholders are composed of the following at December 31:

	2019	2018
Premiums in course of collection	\$ 41,835	45,251
Premiums deferred not yet due	278,505	281,544
Premiums due on retrospectively rated policies	5,307	5,252
Amounts due on deductible policies	1,246	1,398
Amounts due from policyholders, gross	326,893	333,445
Allowance for doubtful accounts	(3,953)	(3,663)
Amounts due from policyholders, net	\$ 322,940	329,782

The allowance for doubtful accounts reflects the Company's best estimate of probable losses inherent in our amounts due from policyholders balance determined on the basis of historical experience, specific allowances for known troubled accounts, and other currently available evidence.

## FCCI Mutual Insurance Holding Company and Subsidiaries

### Notes to Consolidated Financial Statements (in thousands)

#### 5. Deferred Policy Acquisition Costs

Deferred policy acquisition costs are summarized as follows as of and for the years ended December 31:

	2019	2018
January 1,	\$ 56,349	53,660
Capitalized costs	132,229	129,459
Amortized costs	(131,349)	(126,770)
December 31,	<u>\$ 57,229</u>	<u>56,349</u>

#### 6. Land, Building and Equipment

The major components of land, building and equipment as of December 31 are as follows:

	2019	2018
Land	\$ 4,269	4,269
Building and improvements	50,263	49,452
Furniture and equipment	18,413	17,127
Software in use	52,893	47,146
Software under development	3,523	5,420
Land, building and equipment, at cost	<u>129,361</u>	<u>123,414</u>
Accumulated depreciation and amortization	(80,200)	(75,184)
Land, building and equipment, net	<u>\$ 49,161</u>	<u>48,230</u>

Depreciation and amortization expense for land, building and equipment for the years ended December 31, 2019 and 2018 amounted to \$6,041 and \$5,022, respectively.

#### 7. Goodwill and Other Intangible Assets

The balance sheets include goodwill attributable to the Company's purchase of MGI in November 2000. The original amount of goodwill associated with the acquisition was \$18,120. Prior to the adoption of ASC 350, *Intangibles-Goodwill and Other*, in 2002, cumulative amortization of \$1,309 was recorded. In addition, the Company purchased Mississippi Insurance Managers (MIM), a managing general agent, through a wholly owned subsidiary in December 2008. The cost of the MIM acquisition was \$8,000, and the Company recorded an intangible asset associated with the purchase of \$4,949, which was amortized over ten years and was fully amortized as of December 31, 2018. The purchase contract included a three-year earn-out provision in which the final payout was made in 2011. All amounts paid in connection with this earn-out provision were recorded as an increase to goodwill.

As of December 31, 2019, the Company tested the underlying goodwill and intangible assets for recoverability, and the test indicated that the fair values exceeded the carrying values of the assets.

The following table details goodwill and intangible assets as of December 31:

	2019		2018	
	Goodwill	Other Intangibles	Goodwill	Other Intangibles
Monroe Guaranty Insurance Company	\$ 18,120	-	18,120	-
Mississippi Insurance Managers, Inc.	7,340	4,949	7,340	4,949
Goodwill and other intangible assets, gross	25,460	4,949	25,460	4,949
Accumulated amortization <sup>(1)</sup>	(1,309)	(4,949)	(1,309)	(4,949)
Goodwill and other intangible assets, net	<u>\$ 24,151</u>	<u>-</u>	<u>24,151</u>	<u>-</u>

(1) Goodwill amortization recorded in 2001 prior to SFAS 142, Goodwill and Other Intangible Assets, now ASC 350-20, Goodwill

Intangible amortization expense was \$0 for the year ended December 31, 2019 and \$495 for the year ending December 31, 2018.

#### 8. Liability for Loss and LAE

The Company establishes a liability for loss and LAE that estimates the future payments of reported and unreported claims for losses and the related loss expenses with respect to insured events that have occurred. Liability for loss and LAE are estimates of the unpaid portion of losses that have occurred, including incurred but not reported (IBNR) losses, as a result the process of establishing this liability is subject to uncertainties that are normal, recurring, and inherent in the property and casualty business. The process requires reliance upon estimates based on available data that reflects past experience, current trends, and other information and the exercise of informed judgment. Changes in the Company's estimate of this liability may be required as information develops that varies from experience, provides additional data, or, in some cases, augments data previously not considered sufficient for use in determining reserves. The effect of these changes, net of reinsurance, is charged (unfavorable development) or credited (favorable development) to income for the periods in which they are determined.

In management's judgment, information currently available has been appropriately considered in estimating the Company's liability for losses and LAE. However, future changes in estimates of the Company's liability for insured events may materially affect results positively or adversely in future periods although such effects cannot be reasonably estimated.

**FCCI Mutual Insurance Holding Company and Subsidiaries**
**Notes to Consolidated Financial Statements (in thousands)**

Activity for the years ended December 31 in the liability for loss and LAE is summarized in the table below:

	<u>2019</u>	<u>2018</u>
January 1, gross	\$ 998,908	\$ 997,988
Less:		
Reinsurance recoverable, unpaid losses	64,540	69,191
Florida Special Disability Trust Fund recoverable (Note 9)	1,878	2,207
Salvage and subrogation recoverables	7,405	7,547
Retroactive reinsurance reserves assumed	1,830	2,134
Liability for loss and LAE on deductible policies	1,398	1,320
January 1, net	<u>921,857</u>	<u>915,589</u>
Incurred related to:		
Current year	558,922	547,620
Prior years	(8,648)	(5,935)
	<u>550,274</u>	<u>541,685</u>
Paid related to:		
Current year	202,872	201,944
Prior years	312,728	333,473
	<u>515,600</u>	<u>535,417</u>
December 31, net	956,531	921,857
Plus:		
Reinsurance recoverable, unpaid losses	61,984	64,540
Florida Special Disability Trust Fund recoverable (Note 9)	1,632	1,878
Salvage and subrogation recoverables	8,724	7,405
Retroactive reinsurance reserves assumed	2,221	1,830
Liability for loss and LAE on deductible policies	1,246	1,398
December 31, gross	<u>\$ 1,032,338</u>	<u>\$ 998,908</u>

Incurred loss and LAE represents the sum of paid losses and changes in the liability for loss and LAE in the calendar year. The liability for loss and LAE developed favorably in 2019 and 2018 by \$8,648 and \$5,935, respectively, due to better than anticipated experience on prior accident years.

The liability for loss and LAE are calculated by line of business and accident year and are established net of salvage, subrogation, and second injury funds.

Many factors affect the ultimate cost of claims, such factors include, but are not limited to, inflation, changes in laws and regulations, litigation and jury awards, changes in claimants' medical conditions and changes in medical technologies and procedures. There is inherent uncertainty in the estimate since many claims will not be settled for several years.

The Company regularly updates its loss and LAE liability estimates as new information becomes available and as events unfold that may affect the resolution of unsettled claims. Changes to the liability for losses and LAE are reflected in the results of operations in the period the estimates are changed. The Company uses generally accepted actuarial models to determine estimates of ultimate liabilities.

The tables that follow present, by accident year, cumulative incurred losses and allocated loss adjustment expenses on a historical basis. The information is presented, net of reinsurance and excludes unallocated loss adjustment expenses. Also provided are the historical average annual percentage payout of incurred losses by age, net of reinsurance, as supplementary information. Although the claim for which liabilities are established may not be paid for several years, the Company does not discount loss and LAE liabilities in its financial statements for the time value of money in accordance with GAAP. The information contained in the years preceding the current calendar year is unaudited. The IBNR amounts include the estimate for incurred but not reported liabilities and for expected development on reported cases. The cumulative number of reported losses includes the number of direct reported occurrence count, both open and closed, by major line of business and accident year.

**FCCI Mutual Insurance Holding Company and Subsidiaries**
**Notes to Consolidated Financial Statements (in thousands)**
**Liability Lines**

Accident Year	<u>Incurring Loss and Allocated Loss Adjustment Expenses, Net of Reinsurance</u>											Cumulative Number of Reported Claims
	<i>For the Years Ended December 31,</i>											
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	IBNR	
	<i>Unaudited</i>											
2010	\$120,003	\$114,719	\$107,702	\$102,660	\$102,453	\$101,999	\$101,916	\$102,429	\$103,263	\$102,673	\$2,342	5,537
2011		120,314	119,176	110,619	110,183	111,879	111,826	111,056	113,368	114,027	3,422	5,847
2012			116,055	121,830	118,350	116,250	117,236	115,223	118,700	118,323	3,794	5,432
2013				129,759	121,278	119,006	119,210	119,273	123,837	123,423	6,282	6,114
2014					164,669	161,965	169,151	169,430	173,095	174,109	10,676	6,801
2015						193,491	200,107	200,705	208,061	207,114	17,515	8,018
2016							251,559	247,710	248,361	248,838	30,264	9,036
2017								244,503	236,417	244,911	41,321	8,743
2018									239,605	243,107	62,674	8,732
2019										263,016	105,316	7,796
										Total	\$1,839,541	

Accident Year	<u>Cumulative Paid and Allocated Loss Adjustment Expense, Net of Reinsurance</u>										
	<i>For the Years Ended December 31,</i>										
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
	<i>Unaudited</i>										
2010	\$22,679	\$52,360	\$70,266	\$81,429	\$86,335	\$91,186	\$94,928	\$98,157	\$98,828	\$99,034	
2011		24,243	61,297	76,369	88,414	94,605	99,662	103,181	107,117	109,725	
2012			26,808	60,233	79,426	89,599	97,325	105,460	109,814	110,913	
2013				26,553	58,973	76,667	93,313	101,602	105,890	112,699	
2014					31,351	77,179	108,812	128,524	143,913	153,235	
2015						36,906	102,334	129,317	158,841	180,275	
2016							43,040	102,008	153,656	182,875	
2017								38,727	113,066	152,359	
2018									44,052	105,722	
2019										43,675	
										Total	1,250,512
										All outstanding liabilities before 2010, net of reinsurance	21,902
										Liabilities for loss and loss adjustment expenses, net of reinsurance	\$610,931

**Average Annual Percentage Payout of Incurred Loss by Age, Net of Reinsurance**

Years	1	2	3	4	5	6	7	8	9	10
	19.12%	28.14%	16.15%	11.55%	7.11%	4.97%	3.98%	2.51%	1.47%	0.20%



**FCCI Mutual Insurance Holding Company and Subsidiaries**

Notes to Consolidated Financial Statements (in thousands)

**Workers' Compensation**

Accident Year	<b>Incurred Loss and Allocated Loss Adjustment Expenses, Net of Reinsurance</b>											Cumulative Number of Reported Claims
	<i>For the Years Ended December 31,</i>											
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	IBNR		
<i>Unaudited</i>												
2010	\$191,202	\$186,742	\$188,866	\$190,807	\$190,594	\$191,338	\$190,401	\$189,708	\$189,205	\$188,900	\$2,557	13,663
2011		193,401	183,604	189,469	188,813	190,272	188,957	190,784	190,460	190,209	3,622	13,757
2012			183,517	170,628	165,571	166,257	167,406	169,445	169,252	169,006	3,939	12,387
2013				186,661	173,015	172,470	173,654	173,295	173,118	172,001	5,502	11,597
2014					162,497	153,189	155,746	154,251	152,546	151,240	5,806	10,785
2015						175,710	173,426	174,287	174,213	171,845	7,229	10,603
2016							221,211	189,891	183,741	177,178	9,545	10,343
2017								184,367	152,670	144,583	13,808	9,488
2018									171,987	153,533	19,742	8,629
2019										176,050	25,448	7,889
										Total	\$1,694,545	

Accident Year	<b>Cumulative Paid Loss and Allocated Loss Adjustment Expenses, Net of Reinsurance</b>											
	<i>For the Years Ended December 31,</i>											
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019			
<i>Unaudited</i>												
2010	\$62,689	\$132,395	\$159,108	\$170,510	\$179,466	\$181,994	\$183,319	\$183,369	\$183,965	\$184,138		
2011		66,118	133,691	162,493	173,415	177,172	180,842	181,997	183,207	184,773		
2012			57,982	121,518	142,092	148,608	154,089	160,189	162,113	163,293		
2013				61,971	122,886	146,279	158,843	161,622	163,770	163,772		
2014					53,734	109,576	131,062	137,892	140,166	141,756		
2015						52,179	120,750	141,680	153,991	160,615		
2016							61,748	122,199	149,637	157,844		
2017								49,434	102,364	120,403		
2018									49,198	99,766		
2019										58,440		
										Total	1,434,800	
										All outstanding liabilities before 2010, net of reinsurance	62,311	
										Liabilities for loss and loss adjustment expenses, net of reinsurance	\$322,056	

**Average Annual Percentage Payout of Incurred Loss by Age, Net of Reinsurance**

Years	1	2	3	4	5	6	7	8	9	10
	33.85%	36.21%	13.68%	5.61%	2.82%	1.84%	0.61%	0.46%	0.57%	0.09%

**FCCI Mutual Insurance Holding Company and Subsidiaries**
**Notes to Consolidated Financial Statements (in thousands)**
**Other Lines**

Accident Year	<b>Incurred Loss and Allocated Loss Adjustment Expenses, Net of Reinsurance</b>										Cumulative Number of Reported Claims	
	<i>For the Years Ended December 31,</i>											
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019		
	<i>Unaudited</i>											
2010	\$36,291	\$35,169	\$34,954	\$35,102	\$34,973	\$34,952	\$34,884	\$34,888	\$34,874	\$34,867	\$ -	6,173
2011		48,121	45,677	45,583	45,384	45,243	45,184	45,161	45,159	45,160	-	6,802
2012			46,384	44,575	43,500	43,150	43,056	43,202	43,213	43,201	-	6,247
2013				52,318	50,991	49,866	49,305	49,023	48,958	48,922	-	6,955
2014					58,360	54,469	54,714	53,986	53,932	53,918	1	7,874
2015						72,566	69,251	67,016	67,050	66,804	11	8,990
2016							80,793	75,777	74,834	74,257	14	10,193
2017								101,953	103,141	104,699	394	10,603
2018									107,659	102,807	1,727	10,763
2019										90,626	8,731	9,619
										Total	\$665,261	

Accident Year	<b>Cumulative Paid Loss and Allocated Loss Adjustment Expenses, Net of Reinsurance</b>										
	<i>For the Years Ended December 31,</i>										
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
	<i>Unaudited</i>										
2010	\$27,159	\$32,968	\$34,028	\$34,941	\$34,954	\$34,962	\$34,898	\$34,897	\$34,894	\$34,887	
2011		39,131	44,875	45,008	45,209	45,197	45,172	45,163	45,161	45,161	
2012			34,432	42,370	42,678	42,973	42,962	43,096	43,205	43,196	
2013				39,725	48,439	48,623	49,109	49,019	48,958	48,922	
2014					41,811	51,962	54,090	53,968	53,898	53,898	
2015						55,789	66,842	66,832	66,732	66,539	
2016							58,527	73,066	74,167	74,141	
2017								76,439	98,454	103,761	
2018									80,324	99,688	
2019										71,528	
									Total	641,721	
										All outstanding liabilities before 2010, net of reinsurance	4
										Liabilities for loss and loss adjustment expenses, net of reinsurance	\$23,544

**Average Annual Percentage Payout of Incurred Loss by Age, Net of Reinsurance**

Years	1	2	3	4	5	6	7	8	9	10
	79.54%	17.82%	1.86%	0.62%	-0.10%	0.03%	-0.01%	-0.01%	-0.01%	-0.02%

Reconciliation of the net incurred loss and paid loss tables above to the liability for loss and LAE as of December 31, 2019 is as follows:

	<b>2019</b>
Net liability for unpaid loss and loss adjustment expenses:	
Liability Lines	\$ 610,931
Workers' Compensation	332,056
Other Lines	23,544
December 31, net	\$ 956,531

## FCCI Mutual Insurance Holding Company and Subsidiaries

### Notes to Consolidated Financial Statements (in thousands)

#### 9. Florida Special Disability Trust Fund

The Florida Special Disability Trust Fund (SDTF) provides for the reimbursement of certain Florida workers' compensation claim costs related to injuries that occurred prior to 1998 and that aggravate or accelerate a preexisting injury or physical impairment. The Company submits claims to the SDTF, a Florida government trust fund for recovery of eligible claim costs. The SDTF is funded on a current basis through quarterly assessments imposed on insurance carriers, self-insurance funds, and self-insurers, based on Florida workers' compensation direct premiums written net of any related policyholder dividends.

The Company's receivable from the SDTF is comprised of the following three components as of December 31:

	2019	2018
Amounts paid by the Company submitted to the SDTF pending reimbursement	\$ 89	85
Amounts paid by the Company not yet submitted to the SDTF	212	260
Amounts not yet paid by the Company	1,331	1,533
	<u>\$ 1,632</u>	<u>1,878</u>

The SDTF accepts submissions for recovery once per year for each subject claim.

For the years ended December 31, 2019 and 2018, assessments were \$441 and \$1,163, respectively, and the Company collected \$603 and \$702, respectively, in reimbursements.

#### 10. Reinsurance

The Company has a reinsurance program that is intended to reduce overall risks, including exposure to large losses and catastrophic events. The Company limits the maximum net loss that can arise from claims by reinsuring certain levels of risks with reinsurers. In the ordinary course of business, the Company assumes premiums, losses and LAE from involuntary assigned risk pools.

The Company expects those companies with whom reinsurance has been placed to honor their obligations. However, in the event that all or any of the reinsuring companies are unable to meet their obligations for existing paid and unpaid loss recoverables, the Company would be liable for such defaulted amounts.

The following table summarizes reinsurance recoverables and prepaid reinsurance premium as of December 31:

	2019	2018
Recoverable for loss and LAE reserves	\$ 61,984	\$ 64,540
Recoverable for paid loss and LAE	521	3,661
Prepaid reinsurance premium	5,754	5,130
	<u>\$ 68,259</u>	<u>\$ 73,331</u>

The following table summarizes the effect of reinsurance on premiums for the years ended December 31:

	Direct	Assumed	Ceded	Net
<b>2019</b>				
Written premiums	\$ 843,910	5,476	38,884	810,502
Earned premiums	842,689	5,820	38,260	810,249
<b>2018</b>				
Written premiums	\$ 837,548	6,498	37,217	806,829
Earned premiums	824,544	6,593	36,687	794,450

The following table summarizes the effect of reinsurance on loss and LAE incurred for the years ended December 31:

	Direct	Assumed	Ceded	Net
<b>2019</b>	\$ 576,937	3,275	29,938	550,274
<b>2018</b>	\$ 554,609	4,767	17,691	541,685

#### 11. Income Tax

The components of income tax expense are as follows for the years ended December 31:

	2019	2018
Current income tax expense		
Federal	\$ 4,969	535
State	875	625
Total current income tax expense	5,844	1,160
Deferred income tax expense (benefit)		
Federal	9,503	4,015
State	1,748	(965)
Total deferred income tax expense	11,251	3,050
Total income tax expense	<u>\$ 17,095</u>	<u>4,210</u>

**FCCI Mutual Insurance Holding Company and Subsidiaries**
**Notes to Consolidated Financial Statements (in thousands)**

The significant components of the net deferred income tax asset as of December 31 are as follows:

	2019	2018
Deferred income tax assets:		
Discount of liability for loss and LAE	\$ 19,671	20,007
Discount of unearned and advance premiums	17,395	17,368
Deferred compensation	6,251	4,484
Accrued policyholder dividends	1,651	1,957
Net state operating loss carryforwards	1,388	1,982
Allowance for doubtful accounts	739	776
Unrealized loss on investment securities	612	2,385
Subsequent injury tax	326	338
Other	2,503	2,576
Total gross deferred income tax assets	50,536	51,873
Less: valuation allowance	(1,375)	(1,973)
Total net deferred income tax assets	49,161	49,900
Deferred income tax liabilities:		
Change in market value of equity portfolio	14,137	-
Deferred policy acquisition costs	13,759	13,547
Loss reserve discount 8-year transition	7,919	10,075
Unrealized gain on investment securities <sup>(1)</sup>	7,887	615
Other	7,776	7,069
Total deferred income tax liabilities	51,478	31,306
Net deferred income tax (liability) asset	\$ (2,317)	18,594

<sup>(1)</sup> Includes fixed maturity securities only for 2019

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income, and tax planning strategies in making this assessment. In order to fully realize the deferred tax asset of \$1,388 related to net operating losses in the state of Indiana, the Company will need to generate future Indiana taxable income of approximately \$28,320 prior to the expiration of the net operating loss carryforwards in 2020 to 2025. Indiana taxable income for the years ended December 31, 2019 and 2018 was \$43 and \$25, respectively. Accordingly, management believes it is not more likely than not that this deferred tax asset will be realized and has recorded a valuation allowance. Based upon the level of historical taxable income and projections for future taxable income over the periods in which the remaining deferred tax assets are deductible, management believes it is more likely than not that the Company will realize the benefits of these deductible differences, net of the existing valuation allowances at December 31, 2019. The amount of the deferred tax asset considered realizable, however, could be reduced in the near term if estimates of future taxable income during the carryforward period are reduced.

Following is a reconciliation of the provision for federal income tax at the U.S. corporate rate (21% for 2019 and 2018) to the expense recorded for the years ended December 31:

	2019	Effective Tax Rate	2018	Effective Tax Rate
Expected tax	\$ 20,522	21.00%	\$ 7,528	21.00%
Permanent benefit of Section 847 repeal	(4,094)	(4.19)	-	-
State income taxes, net of federal benefit	2,072	2.12	(269)	(0.75)
Tax-exempt interest	(1,410)	(1.44)	(2,726)	(7.60)
Tax credits	(663)	(0.68)	(617)	(1.72)
Provision to return adjustment	(59)	(0.06)	(182)	(0.51)
Permanent benefit of tax rate change	-	-	(1,123)	(3.13)
Additional current and deferred adjustments	-	-	343	0.96
Other, net	727	0.74	1,256	3.49
Actual income tax expense	\$ 17,095	17.49%	4,210	11.74%

The Company has adopted ASC 740-10-05, *Accounting for Uncertainty in Income Taxes*, which clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements. This guidance prescribes a threshold for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. Management has evaluated their tax positions and determined that there are no situations where it is "more likely than not" that a position taken will not be upheld. Therefore, the Company has no liability recorded for uncertainty in income taxes. The Company's policy is to classify interest and penalties related to unrecognized tax positions in income before income taxes. As of December 31, 2019, the Company has no accrued interest or penalties related to unrecognized tax positions.

The Act "To provide for reconciliation pursuant to titles II and V of the concurrent resolution on the budget for fiscal year 2018" (the "Act") was enacted December 22, 2017. The Act reduced the US federal corporate income tax rate to 21% from 35% and changed certain other provisions effective January 1, 2018. The enactment date effects of the Act included recording the remeasurement of certain deferred tax assets and liabilities based on the rates at which they were expected to reverse in the future.

At December 31, 2017, the Company recorded additional tax expense of \$3,597 as provisional amounts under Staff Accounting Bulletin No. 118 of the Securities and Exchange Commission to reflect changes required by the Act. As of December 31, 2018, the Company completed its evaluation of these provisional amounts and recorded an additional \$343 of tax expense in 2018.

## FCCI Mutual Insurance Holding Company and Subsidiaries

### Notes to Consolidated Financial Statements (in thousands)

#### 12. Debt

##### *Lines of Credit/Credit Facility*

##### *Bank of America Line of Credit*

The Company has a line of credit (LOC) from Bank of America, in the amount of \$25,000 expiring on March 1, 2021. Bonds with a carrying value of \$37,299 have been pledged as collateral. There was no balance outstanding on the LOC as of December 31, 2019 and 2018.

##### *Federal Home Loan Bank Credit Facility*

The Company is a member of the Federal Home Loan Bank of Atlanta (FHLB). As a requirement of membership, the Company owns FHLB stock in an amount that is adjusted annually based on the asset size of the Company. In addition to membership stock requirements, the FHLB also requires members to purchase additional FHLB stock in amounts equal to 4.5% of each advance. FHLB shares that are purchased at the time of an advance are automatically redeemed when the advance is repaid (proportionately if the advance is partially repaid). As of December 31, 2019 and 2018, the Company owned FHLB stock in the amount of \$7,484 and \$7,460, respectively. As of December 31, 2019, the Company's borrowing limit is \$330,304. The Company's overall FHLB credit limit can fluctuate based on the Company's financial condition, and all balances must be adequately collateralized.

The Company's FHLB borrowings as of December 31, 2019 are summarized in the following table:

Description	Amount Outstanding	Date Issued	Maturity Date	Interest Rate
5-Year Fixed Rate Note	\$ 10,000	9/10/2019	9/10/2024	1.919%
5-Year Fixed Rate Note	10,000	9/10/2019	9/10/2024	1.912%
7-Year Fixed Rate Note	32,000	9/10/2019	9/10/2026	2.078%
9-Year Fixed Rate Note	24,000	9/10/2019	9/11/2028	2.444%
10-Year Fixed Rate Note	23,750	9/10/2019	9/10/2029	2.606%
10-Year Fixed Rate Note	32,000	9/10/2019	9/10/2029	2.495%
	<u>\$ 131,750</u>			

#### 13. Retirement and Deferred Compensation Plans

##### *Retirement and Savings Plan*

The Company has a retirement and profit sharing plan (defined 401(k) contribution plan) for which all employees are eligible to participate. Employees, at their option, may contribute a portion of their eligible earnings to the plan, which may qualify for a matching contribution by the Company. Based on the Company's financial results, an additional discretionary profit sharing contribution may be made to all eligible employees' accounts. All contributions by the Company are restricted to amounts authorized annually by the Board of Directors. Retirement benefits are based on the balance in each employee's account, including the amount vested in employer 401(k) matching contributions and profit sharing contributions. The plan may be cancelled at any time at the option of the Company. The Company's net contributions to the plan for 2019 and 2018 were \$7,448 and \$7,240, respectively.

##### *Long-Term Incentive Plan*

Directors and officers are eligible participants under the Company's Long-Term Incentive Plan (Incentive Plan), which offers two types of performance-based incentive awards, a Full Value Performance Unit Award (Performance Units) and a Performance Unit Appreciation Rights Award (Appreciation Rights).

After satisfaction or lapse of the restrictions, terms, and conditions established by the Incentive Plan with respect to a grant of Performance Unit awards, the Incentive Plan participant will receive a cash payment equal to the number of Performance Units multiplied by a Company Value as of the exercise date as defined in the Incentive Plan. During 2019 and 2018, the Company recognized expense related to these units of \$2,477 and \$1,450, respectively. As of December 31, 2019 and 2018, the Company has a liability for the Performance Units outstanding of \$10,835 and \$9,574, respectively.

Appreciation Rights may be exercised subject to the terms of the Incentive Plan and upon exercise, the Incentive Plan participant will receive the number of Appreciation Rights exercised multiplied by the increase in Company Value as of the exercise date compared to the Company Value on the grant date. During 2019 and 2018, the Company recognized expense related to Appreciation Rights of \$7,883 and \$1,340, respectively. As of December 31, 2019 and 2018, the Company has a liability for the Appreciation Rights outstanding of \$14,814 and \$8,688, respectively.

##### *Directors' Deferred Compensation Plan*

Certain members of FGI's Board of Directors have entered into a deferred compensation plan, which includes a deferred compensation payment of three times the Directors' annual fees at retirement subject to certain vesting criteria, which is to be partially funded through a special grant of Performance Units, described above. As of December 31, 2019 and 2018, the Company's liability for such deferred compensation, not funded by Performance Units, was \$351 and \$388, respectively. During 2019 and 2018, the Company recognized a reduction in expense related to the deferred compensation plan of \$37 and expense of \$20, respectively.

Costs for retirement and deferred compensation plans are allocated to each subsidiary based on the direct written premiums and the level of claims transactions to the totals for the consolidated company.

## FCCI Mutual Insurance Holding Company and Subsidiaries

### Notes to Consolidated Financial Statements (in thousands)

#### 14. Regulation

The Company and its insurance company subsidiaries are regulated by state insurance departments and are subject to insurance statutes of their domiciliary states. The insurance companies are required to file financial statements with the state insurance departments prepared on an accounting basis prescribed or permitted by such regulators (statutory basis). Included among the applicable insurance laws and regulations with which the insurance companies must comply is the requirement that they maintain sufficient surplus, as defined by the states.

#### Risk-Based Capital

The National Association of Insurance Commissioners and the domiciliary states utilize risk-based capital (RBC) standards. RBC is a method of measuring the amount of capital and surplus appropriate for an insurer to support its overall business operations in light of its size and risk profile. Under RBC standards, risks specific to insurance companies in such areas as asset risk and underwriting risk are evaluated and compared to the insurance companies' capital and surplus to determine solvency margins. Regulators use RBC standards to initiate actions relating to insurers that show signs of weak or deteriorating financial condition. At December 31, 2019 and 2018, the insurance companies were adequately capitalized under the RBC requirements.

Combined net income and policyholders' surplus of the Company's insurance subsidiaries, as determined in accordance with statutory accounting practices, are as follows:

December 31,	2019	2018
Net income	\$ 31,975	27,075
Policyholders' surplus	673,218	598,515

#### 15. Commitments and Contingencies

##### Legal Proceedings

The Company's insurance subsidiaries are party to litigation and workers' compensation administrative proceedings involving claims arising in the normal course of business, none of which, in the opinion of management, will have a material adverse effect on the consolidated financial position, results of operations, or cash flows of the Company.

##### Operating Leases

The Company leases office equipment and office space with terms expiring through 2026. The minimum rentals on these operating leases as of December 31, 2019 are as follows:

	Amount
2020	\$ 3,693
2021	2,181
2022	1,972
2023	1,458
2024	902
Thereafter	1,566
	<u>\$ 11,772</u>

Rent expense for the years ended December 31, 2019 and 2018 was \$2,343 and \$2,228, respectively.

#### 16. Members' Equity

##### Accumulated Other Comprehensive Income (Loss)

The activity for the years ended December 31 in accumulated other comprehensive income (loss) is summarized below:

	Accumulated Other Comprehensive Income (Loss)
<b>December 31, 2017</b>	\$ 36,731
Increase in unrealized gains on investments, net of taxes of (\$15,173)	(47,940)
Reclassification adjustments for realized gains in net income, net of taxes of \$468	(1,478)
Adoption of new accounting pronouncement (ASU 2018-02)	7,094
<b>December 31, 2018</b>	<u>(5,593)</u>
Increase in unrealized gains on investments, net of taxes of \$10,037	31,713
Reclassification adjustments for realized gains in net income, net of taxes of \$378	(1,194)
Adoption of new accounting pronouncement (ASU 2016-01)	(8)
<b>December 31, 2019</b>	<u>\$ 24,918</u>